

MID-ATLANTIC CATTLE SALES

*A family owned and operated livestock video auction
with 30+ years of livestock marketing experience.*

JANUARY 2, 2024

TUESDAY AT 1:00 PM EST

WWW.MACSVIDEO.COM



Mid-Atlantic Cattle Sales, LLC
28978 Misenheimer Rd. Richfield, NC 28137
704-322-0840 • 704-322-9770
info@macsvideo.com

DVAuction
Broadcasting Real-Time Auctions

Video Sale INFORMATION

The cattle offered for sale are indicated on the following sale sheets and the online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.

SALE DATE & TIME:

Tuesday - January 2, 2024

1:00 pm est. | 12:00 pm cst.

CONTACT:

Marcus Harward704-322-0840

Brooke Harward704-322-9770

www.MACSvideo.com

View catalog, videos, and additional updates online.

www.vimeo.com/macsvideo

All videos of sale cattle are posted directly on our video page listed above and on DV Auction

***MACS Sale Terms and Conditions are listed in this catalog and online. All loads will sell under these terms and conditions.**

Bidding Options

We want to offer you the best opportunities we can to participate in our sales each month.
Below are three options for bidding on the sale.

1. CONFERENCE CALL

After 12:45 eastern on sale day, you can call the auction number to listen and bid on the sale. To bid during the sale, you will use your buyer number to bid on the lot. Contact Marcus or Brooke prior to the sale to receive a buyer's number. *Please keep background noise to a minimum as we will have multiple people on the line. To mute your phone, press *1. To un-mute, press *1 again.*

CALL-IN NUMBER: 1-866-906-9888

PASSCODE: 9461720 #



2. DV AUCTION - INTERNET VIEWING AND BIDDING

To view the sale or bid online, visit www.DVAuction.com. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail. *It is best to do this at least a day before the sale.*

You DO NOT have to be approved just to watch the sale but you will still need to create an account with DVAuction. To register for a buyer's number, call Brooke at 704-322-9770 prior to the sale to be approved to bid online.

3. ABSENTEE BIDDING

For people who can not view or bid on the sale at sale time, we have can handle closed bids in house and assist you with absentee bidding. Contact Marcus at 704-322-0840 for more information.

*"Therefore if any man be in Christ, he is a new creature:
old things are passed away; behold, all things are become new."*

2 CORINTHIANS 5:17



LOT SUMMARY

TUESDAY, JANUARY 2, 2024

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Lot 4001	1 Load	Steers	810 lbs.	Second Chance Farms * GAP VNB NHTC	NC	January	Pg 4
Lot 4002	1 Load	Steers	810 lbs.	Falling Creek Cattle Co	NC	January	Pg 4
Lot 4003	1 Load	Steers	850 lbs.	Rocking H Cattle Co * GAP VNB NHTC CARE	NC	January	Pg 5
Lot 4004	1 Load	Steers	850 lbs.	Donald Chriscoe Farm *	NC	January	Pg 5
Lot 4005	1 Load	Heifers	710 lbs.	Falling Creek Cattle Co	NC	January	Pg 6
Lot 4006	1 Load	Heifers	780 lbs.	Ridgecrest Farms	NC	January	Pg 6
Lot 4007	1 Load	Heifers	800 lbs.	Rocking H Cattle Co * GAP VNB NHTC CARE	NC	January	Pg 7
Lot 4008	1 Load	Heifers	800 lbs.	Donald Chriscoe Farm *	NC	January	Pg 7
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* = Affidavit Natural **GAP**= GAP Certified **VNB**= Verified Natural
NHTC= Non-Hormone Treated **CARE**= BeefCARE Certified



Lot 4001 1 Load of STEERS

Price: \$ _____ Buyer # _____

Second Chance Farms Inc
Pink Hill, NC - 30 miles southeast of Goldsboro, NC



Home-Raised, GAP-4, Verified Natural, Backgrounded, Weaned

Base Weight: 810 lbs. Wt. Stop: 850 lbs. Variance: 150 lbs.

Pickup Date: January 4-10 **Estimated Head Count** 60
Slide/Shrink: 1% shrink and slide \$8/cwt topside only
Weigh: Hauled 15 miles, weighed on certified truck scales
Notice to load: 48 hours **Weaned:** 60+ days

Colors: 100% blk/bwf

Flesh: Medium

Muscling: 95% #1, 5% #1.5

Frame: Medium

Nutrition: Bunk fed TMR (baleage, soyhulls, wet corn gluten) with calcium and minerals and on grass lots.

Vaccinations: Vista Once (2x), Vision 7 (2x), Multimin (1x)

Dewormer: Synanthic (1x), Dectomax Inject (1x) **Implants:** None

Genetics: 50-60% Angus, 40-50% Sim. Sired by SimAngus bulls from Gibbs Farms & Fred Smith out of Angus-based and SimAngus cows. Sires average in the top 15% for the Simmental Terminal Index (all top 30% or better) and average top 15% for Marbling and Yearling Weight. Genetics include Triple Crown, Mountaineer, Premier, Statement, Nighthawk, and more as well as some AI sires.

Programs: GAP-4; BeefTraxx Verified Natural; NHTC; Source & Age; Seller Affidavit

Comments: Broke to bunks and waters. An excellent, fancy set of calves from the top end of the calf crop. Calves are EID tagged and natural certifications are complete and will transfer at no cost. Last 2 years calves have averaged 95% Prime & Choice. An excellent set of feeding genetics.

MACS Rep: Jeff Martin, 910-379-9173

Programs:



Lot 4002 1 Load of STEERS

Price: \$ _____ Buyer # _____

Falling Creek Cattle Co (Manfred & Braxton Hood)
Grantham, NC - 14 miles SW of Goldsboro, NC; 50 miles SE of Raleigh, NC



Purchased Locally, Backgrounded, Weaned

Base Weight: 810 lbs. Wt. Stop: 845 lbs. Variance: 150 lbs.

Pickup Date: January 8-12 **Estimated Head Count** 60
Slide/Shrink: 2% shrink and slide \$8/cwt topside only
Weigh: Hauled 10 miles, weighed on the truck on certified scales
Notice to load: 48 hours **Weaned:** 150+ days

Colors: 100% blk/bwf

Flesh: Medium

Muscling: 95% #1, 5% #1.5

Frame: Medium

Nutrition: Bunk fed TMR (corn silage, cotton seed, chopped hay) with mineral.

Vaccinations: Bovi-Shield Gold One Shot (1x), Inforce 3 (1x), One Shot BVD (1x)

Dewormer: Ivermec (1x), Safeguard (1x), Cydectin (1x) **Implants:** None

Genetics: Commercial Angus-based.

Programs: No

Comments: Broke to bunks and waters. Docile. Purchased from local producers as 4-weights and weaned and backgrounded for over 150 days. Fancy steers ready to go on feed carrying just a medium flesh.

MACS Rep: Jeff Martin, 910-379-9173

Programs:

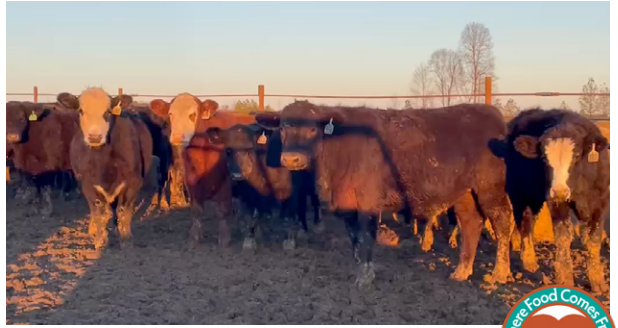


Cattle that are picked up after the stated delivery dates will be subject to a 2# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Lot 4003 1 Load of STEERS

Price: \$ _____ Buyer # _____

Rocking H Cattle Company
Norwood, NC - 40 miles east of Charlotte, NC



Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned

Base Weight: 850 lbs. Wt. Stop: 890 lbs. Variance: 150 lbs.

Pickup Date: January 4-12 **Estimated Head Count** 57

Slide/Shrink: 2% shrink and slide \$8/cwt topside only

Weigh: Certified ground scales at farm

Notice to load: 48 hours **Weaned:** 90+ days

Colors: 88% blk/bwf, 4-5 hd ch-x, 2-3 hd red

Flesh: Medium

Muscling: 90% #1, 10% #1.5

Frame: Medium

Nutrition: Bunk fed TMR of oat silage, corn silage, cotton, soyhulls, wet corn gluten, mixed performance feed, and mineral mixed in ration with free choice pasture.

Vaccinations: Vista 5 (3x), Endovac (2x), Vision 7 (2x)

Dewormer: Safeguard (3x), Longrange (1x) **Implants:** None

Genetics: 50-75% Angus. Sired by Angus & SimAngus bulls out of Angus-X (Sim or Char) cows.

Programs: BeefCare; GAP-4; IMI Verified Natural; NHTC; Source & Age; Affidavit

Comments: Broke to bunks and waters. BQA Certified. A good set of winter 2022-2023 born steers with natural certifications able to transfer at no cost to the buyer. (GAP# 18719, Exp 12/30/23, recertification pending). Have had three rounds of vaccinations (Spring-Vista 5, Vision 7; Sept.-Vista 5, Endovac, Vision 7; Nov 4-Vista 5, Endovac, Vision 7). ****CARE certified and Rocking H has not previously or are currently involved in selling any carbon credits.**

MACS Rep: Marcus Harward, 704-322-0840

Programs:



Lot 4004 1 Load of STEERS

Price: \$ _____ Buyer # _____

Donald Chriscoe Farm
Asheboro, NC - 40 miles south of Greensboro, NC



Affidavit Natural, Backgrounded, Weaned

Base Weight: 850 lbs. Wt. Stop: 885 lbs. Variance: 150 lbs.

Pickup Date: January 4-12 **Estimated Head Count** 57

Slide/Shrink: 2% shrink and slide \$8/cwt topside only

Weigh: Certified ground scales at farm

Notice to load: 24-48 hours **Weaned:** 120+ days

Colors: 90% blk/bwf, 10% ch-x or red

Flesh: Medium

Muscling: 95% #1, 5% #1.5

Frame: Medium

Nutrition: Bunk fed haylage and TMR (wet corn gluten, cotton) with access to mineral, hay, and rye grass

Vaccinations: Vista 5 (2x), Nuplura (1x), Vision 7 20/20 (1x), Ocuguard Pinkeye (1x)

Dewormer: Ivomec Inject. (2x) **Implants:** None

Genetics: Commercial Angus-based. Mainly sired by Angus and SimAngus bulls.

Programs: Seller Affidavit

Comments: Broke to bunks and waters. Reputational calves purchased from local producers and backgrounded at Chriscoe's for 100+ days. Owner affidavit natural - signed Meyer's affidavits from original producers.

MACS Rep: Marcus Harward, 704-322-0840

Programs:



Cattle that are picked up after the stated delivery dates will be subject to a 2# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Lot 4005 1 Load of HEIFERS

Price: \$ _____ Buyer # _____

Falling Creek Cattle Co (Manfred & Braxton Hood)

Grantham, NC - 14 miles SW of Goldsboro, NC; 50 miles SE of Raleigh, NC

Purchased Locally, Backgrounded, Weaned

Base Weight: 710 lbs. Wt. Stop: 745 lbs. Variance: 150 lbs.

Pickup Date: January 8-12 **Estimated Head Count** 68
Slide/Shrink: 2% shrink and slide \$10/cwt topside only
Weigh: Hauled 10 miles, weighed on the truck on certified scales
Notice to load: 48 hours **Weaned:** 150+ days

Colors: 100% blk/bwf

Muscling: 95% #1, 5% #1.5

Nutrition: Bunk fed TMR (corn silage, cotton seed, chopped hay) with mineral.

Vaccinations: Bovi-Shield Gold One Shot (1x), Inforce 3 (1x), One Shot BVD (1x)

Dewormer: Ivermec (1x), Safeguard (1x), Cydectin (1x) **Implants:** None

Genetics: Commercial Angus-based.

Programs: No **Heifers:** Have not been palpated, guaranteed open

Comments: Broke to bunks and waters. Docile. Purchased from local producers as 4-weights and weaned and backgrounded for over 150 days. Fancy heifers ready to go on feed with just a medium flesh.

MACS Rep: Jeff Martin, 910-379-9173

Programs:  



Flesh: Medium

Frame: Medium

Lot 4006 1 Load of HEIFERS

Price: \$ _____ Buyer # _____

Ridgecrest Farms

Lawsonville, NC - 35 miles north of Winston-Salem, NC

Backgrounded, Weaned, Guaranteed Open (Checked)

Base Weight: 780 lbs. Wt. Stop: 815 lbs. Variance: 125 lbs.

Pickup Date: January 4-12 **Estimated Head Count** 62
Slide/Shrink: 2% shrink and slide \$8/cwt topside only
Weigh: Certified ground scales at farm
Notice to load: 48 hours **Weaned:** 100+ days

Colors: 51 hd blk/bwf, 6 hd ch-x, 5 hd red

Muscling: 95% #1, 5% #1.5

Nutrition: Bunk fed TMR (corn silage, chopped hay, soyhulls, and corn gluten) with free choice mineral, pasture, and hay.

Vaccinations: Bovi-Shield Gold One Shot (1x), Pyramid 5 (1x), Inforce 3 (1x), Vision 7 (2x)

Dewormer: Cydectin, Safeguard **Implants:** None

Genetics: Commercial Angus-based.

Programs: No **Heifers:** Vet palpated, guaranteed open.

Comments: Broke to bunks and waters. Purchased, triple vaccinated, and running together for 60-90+ days. There may be 2-3 with a blue eye. Running out on a 30 acre pasture. Reputational heifers that have been palpated by Rocky Creek Vet and are guaranteed open.

MACS Rep: Mark Bray, 276-952-5630

Programs:   

Cattle that are picked up after the stated delivery dates will be subject to a 2# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Lot 4007 1 Load of HEIFERS

Price: \$ _____ Buyer # _____

Rocking H Cattle Company
Norwood, NC - 40 miles east of Charlotte, NC



Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned

Base Weight: 800 lbs. **Wt. Stop:** 840 lbs. **Variance:** 150 lbs.

Pickup Date: January 4-12 **Estimated Head Count** 61

Slide/Shrink: 2% shrink and slide \$8/cwt topside only

Weigh: Certified ground scales at farm

Notice to load: 48 hours **Weaned:** 90+ days

Colors: 84% blk/bwf, 5 hd ch-x, 3 hd red, 2 hd herf rwf

Flesh: Medium

Muscling: 90% #1, 10% #1.5

Frame: Medium

Nutrition: Bunk fed TMR of oat silage, corn silage, cotton, soyhulls, wet corn gluten, mixed performance feed, and mineral mixed in ration with free choice pasture.

Vaccinations: Vista 5 (3x), Endovac (2x), Vision 7 (2x)

Dewormer: Safeguard (3x), Longrange (1x) **Implants:** None

Genetics: 50-75% Angus. Sired by Angus & SimAngus bulls out of Angus-X (Sim or Char) cows.

Programs: BeefCare; GAP-4; IMI Verified Natural; NHTC; SAV; Affidavit **Heifers:** Vet palpated, guaranteed open.

Comments: Broke to bunks and waters. BQA Certified. A good set of winter 2022-2023 born heifers with natural certifications able to transfer at no cost to the buyer. (GAP# 18719, Exp 12/30/23, recertification pending). Have had three rounds of vaccinations (Spring-Vista 5, Vision 7; Sept.-Vista 5, Endovac, Vision 7; Nov 4-Vista 5, Endovac, Vision 7). ****CARE certified and Rocking H has not previously or are currently involved in selling any carbon credits.**

MACS Rep: Marcus Harward, 704-322-0840

Programs:



Lot 4008 1 Load of HEIFERS

Price: \$ _____ Buyer # _____

Donald Chriscoe Farm
Asheboro, NC - 40 miles south of Greensboro, NC



Affidavit Natural, Backgrounded, Weaned

Base Weight: 800 lbs. **Wt. Stop:** 835 lbs. **Variance:** 150 lbs.

Pickup Date: January 4-12 **Estimated Head Count** 61

Slide/Shrink: 2% shrink and slide \$8/cwt topside only

Weigh: Certified ground scales at farm

Notice to load: 24-48 hours **Weaned:** 120+ days

Colors: 90% blk/bwf, 10% ch-x or red

Flesh: Medium

Muscling: 95% #1, 5% #1.5

Frame: Medium

Nutrition: Bunk fed haylage and TMR (wet corn gluten, cotton) with access to mineral, hay, and rye grass

Vaccinations: Vista 5 (2x), Nuplura (1x), Vision 7 20/20 (1x), OcuGuard Pinkeye (1x)

Dewormer: Ivomec Inject. (2x) **Implants:** None

Genetics: Commercial Angus-based. Mainly sired by Angus and SimAngus bulls.

Programs: Seller Affidavit **Heifers:** Palpated, guaranteed open.

Comments: Broke to bunks and waters. Reputational calves purchased from local producers and backgrounded at Chriscoe's for 100+ days. Owner affidavit natural - signed Meyer's affidavits from original producers.

MACS Rep: Marcus Harward, 704-322-0840

Programs:



Cattle that are picked up after the stated delivery dates will be subject to a 2# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Lot 4009 1 Load of STRS/HFRS

Price: \$ _____ Buyer # _____

Nelson Talley
Stanfield, NC - 15 miles east of Charlotte, NC

Home-Raised, Affidavit Natural, Backgrounded, Weaned

~37 Steers Wt: 665 lbs. Wt. Stop: 700 lbs. Variance: 190 lbs.
~40 Hfrs Wt: 665 lbs. Wt. Stop: 700 lbs. Variance: 190 lbs.
Heifers sell \$12/cwt back



Flesh: Medium
Frame: Medium

- Pickup Date:** January 8-15
- Slide/Shrink:** 2% shrink and slide \$12/cwt topside only
- Weigh:** On the truck at Talley Feed Mill
- Notice:** 48 hours **Weaned:** 100+ days
- Colors:** 69 hd blk/bwf, 8 hd red
- Muscling:** 95% #1, 5% #1.5
- Nutrition:** 12% composity blend pellet with free choice mineral and haylage.
- Vaccinations:** Vista Once (1x), Vista 5 (1x), Vision 7 (2x)
- Dewormer:** Safeguard (1x), Ivermec (1x) **Implants:** None
- Genetics:** 50-75% Angus. Sired by Angus & SimAngus bulls out of Angus-X cows.
- Programs:** Seller Affidavit **Heifers:** Guaranteed open, not palpated.
- Comments:** Broke to bunks and waters. A good set of home-raised, weaned, natural calves that are carrying just a medium/light flesh. Running on a 50 acre pasture. Will be a couple with a blue eye. Will sign buyer's natural affidavits as needed.
- MACS Rep:** Bruce Shankle, 704-694-8686

Programs:    

Watch videos of all lots online on DV Auction or at www.macsvideo.com



Cattle that are picked up after the stated delivery dates will be subject to a 2# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Select BULL & FEMALE Sale

HOSTED BY EBS FARMS

JANUARY 6, 2024
NORWOOD, NC • 12:00 PM

53 BULLS & 185 FEMALES
 52 Angus & 1 SimAngus Bull
 50 Open Heifers • 60 Bred Heifers
 75 Bred Cows & Cow/Calf Pairs
 Registered & Commercial Females



CED	+10	20%
BW	+3	30%
WW	+73	25%
YW	+131	20%
MILK	+30	25%
MRB	+135	4%
\$W	+70	20%
\$B	+209	2%
\$C	+328	3%

EBS FIREBALL 343
 GB FIREBALL 672 X SYDGEN ENHANCE
 Calving-ease, carcass, & growth. Top 2% Hair-Shed EPD.



CED	+6	
BW	+2.6	
WW	+97	7%
YW	+177	7%
MILK	+25	
MRB	+7.0	45%
\$W	+80	5%
\$B	+198	4%
\$C	+324	3%

EBS REGIMENT 342
 WILKS REGIMENT 9035 X SYDGEN ENHANCE
 Top 1% growth with high \$Values across the board.



CED	+0	
BW	+6.5	
WW	+103	7%
YW	+188	7%
MILK	+31	20%
MRB	+81	35%
\$W	+70	20%
\$B	+229	7%
\$C	+352	7%

EBS STAY IN BLACK 365
 LAR MAN IN BLACK X RB TOUR OF DUTY 177
 Top 1% growth with top 1% \$Beef and \$Combined Values.



CED	+6	
BW	+2.8	
WW	+88	3%
YW	+156	3%
MILK	+29	35%
MRB	+1.06	15%
\$W	+80	5%
\$B	+217	7%
\$C	+370	7%

EBS EXEMPLARY 360
 LINZ EXEMPLIFY 71124 X KCF BENNETT SOUTHSIDE
 Top 10% or better in ALL \$Values. Top Claw & Angle EPDS.



CED	+2	
BW	+3.0	
WW	+76	75%
YW	+138	75%
MILK	+32	75%
MRB	+63	
\$W	+67	30%
\$B	+175	75%
\$C	+292	75%

EBS MAN IN BLACK 356
 LAR MAN IN BLACK X BALDRIDGE CHALLENGER
 Great foot EPDS with top 4% Claw and top 4% Angle.



CED	+3	
BW	+2.0	
WW	+87	4%
YW	+154	3%
MILK	+26	
MRB	+1.36	4%
\$W	+72	75%
\$B	+234	7%
\$C	+350	7%

EBS FIREBALL 350
 GB FIREBALL 672 X EBS CC&7 074-876
 Growth & excellent carcass with top 1% \$Combined Value.



CED	+2	
BW	+4.5	
WW	+88	3%
YW	+150	5%
MILK	+31	20%
MRB	+1.08	15%
\$W	+74	75%
\$B	+190	10%
\$C	+308	10%

EBS MAN IN BLACK 361
 LAR MAN IN BLACK X EBS HEMISPHERE 453
 Another high-growth, high carcass bull with high \$Values.



CED	+0	
BW	+3.2	
WW	+83	70%
YW	+145	70%
MILK	+29	35%
MRB	+8.4	30%
\$W	+68	25%
\$B	+210	2%
\$C	+325	3%

EBS EXEMPLIFY 348
 LINZ EXEMPLIFY 71124 X EBS 377 CC&7 074
 Structure improver with top 1% Angle and 4% Claw EPDS.



CED	+8	35%
BW	+2.1	
WW	+88	3%
YW	+144	10%
MILK	+25	
MRB	+55	
\$W	+81	4%
\$B	+153	35%
\$C	+264	30%

HSCC MAN IN BLACK K41
 LAR MAN IN BLACK X GRANGER GREAT FALLS 053
 Top 10% Foot EPDS with calving-ease and high-growth.

PERFORMANCE TESTED BULLS

Complete AHIR Performance Records • DNA Genomic Tested with Genomic-Enhanced EPDs • Ultrasound Data Provided
 Breeding Soundness Guaranteed • BVD-PI Tested Negative • Complete Herd Health Vaccination Program

SALE BOOK, VIDEOS, & ONLINE BIDDING AVAILABLE ON DV AUCTION [DVAuction](http://www.dvauction.com)



BRUCE & CARLA SHANKLE
 704-694-8686 • 704-826-8848
 EBSFARMS@WINDSTREAM.NET



BROOKE, MARCIE, & MATTIE HARWARD • 704-322-9770
 WWW.HARWARDSISTERS.COM

All EBS and HSCC bulls are available to view prior to the sale at 3655 Plank Rd. Wadesboro, NC

BH

MID-ATLANTIC CATTLE SALES

WWW.MACSVIDEO.COM



UPCOMING SALES

January 2
January 16
February 6
February 20
March 5

March 19
April 2
April 16
May 7
May 21

Our motto - Working hard for you today and every day!



To view the sale or bid online, visit www.DVAuction.com. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail.

You DO NOT have to be approved for a buyer's number just to watch the sale but you will still need to create an account with DVAuction.



Mid-Atlantic Cattle Sales, LLC
28978 Misenheimer Rd. Richfield, NC 28137
info@macsvideo.com • www.MACSVideo.com
**Bonded through USDA Packers & Stockyards*

SALE TERMS AND CONDITIONS - PAGE 1 OF 2

MID-ATLANTIC CATTLE SALES, LLC

1. Each bidder must be pre-registered and have a Buyer Number to participate in the auction. To register for the auction call 704-322-9770, 704-322-0840, or register through DV Auction. By participating in the auction, the Buyer expressly agrees to adhere to these Terms and Conditions and to the provisions set forth in the Livestock Purchase Agreement sent after the auction. All cattle being offered for sale are under standard Contracts for Sale. All cattle are purchased under standard Contracts for Purchase by the Buyers.
2. The cattle offered for sale are indicated on the sale sheets or online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of the cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.
3. Auction bids will be taken as voice bids by telephone and in person or online bids through DV Auction. Bids are asked with each lot of cattle and will be sold to the highest bidder on the basis of estimated weight. Seller reserves the right to "no sale" the load lot(s) of their cattle at the time the highest bid is made as long as the "no sale" announcement is made prior to the next lot being sold. Any departure from this procedure will be announced and all announcements made from the auctioneer or official auction staff will take precedence over printed matter herein.
4. The Auctioneer reserves the right to reject any and all bids. Auctioneer will settle all disputed bids. If a dispute arises between two or more bidders, the Auctioneer may immediately put the lot up for sale again and resell to the highest bidder. The decision of the Auctioneer shall be final and absolute.
5. One full load of stocker or feeder cattle will be contracted for approximately 48,000 lbs. and the respective head count at the base weight at the full truckload weight. No freight adjustment will be given if the average weight at delivery is under the base weight and the head count delivered is within 95% of the contracted head count. Mid-Atlantic Cattle Sales and its representatives will act as agents only in the sale of lots of cattle. As the marketing agency we cannot guarantee a minimum or maximum amount of shrink on any load. Any weight guarantees in regard to shrink must be given by Seller. Mid-Atlantic Cattle Sales cannot guarantee off truck weights.
6. Cattle that are picked up after the stated delivery dates will be subject to a 2# per head per day increase on the base weight and any weight stops for each day late after the last stated delivery date. Any deviation from this 2# per head per day will be posted in the catalog and announced on sale day.
7. Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot. If a weight stop is listed, cattle will slide after shrink up to the posted weight stop and be sold on a total net weight at the posted weight stop. Any pounds after shrink over the weight stop will not be billed to the buyer or paid to the seller unless other arrangements have been made in writing.
8. All cattle will be sold on a sliding scale as listed on each load. The "price slide" will go into effect when the average net weight of the live cattle is over the base weight the cattle are sold at. This will go into effect starting at 1 pound over the base weight.
Slide Example: The cattle were sold at a base weight of 700 lbs with a \$5/cwt topside slide for \$150/cwt and at delivery weighed 725 lbs after shrink. The cattle would slide \$1.25 for a new price of \$148.75 at 725 lbs.
[Slide (\$5/cwt) X Pounds Over (25) = \$1.25/cwt] Also can be shown as [$\$5 / 100 \times 25 = \1.25]
9. On split loads the heifer price will be \$___/cwt (as stated in the lot information) back of the original price of the steers. The steers will be based at their purchase price and base weight and the heifers will be based at their purchase price and base weight. At delivery, slides and weight stops will be calculated separately on each group.

SALE TERMS AND CONDITIONS - PAGE 2 OF 2

MID-ATLANTIC CATTLE SALES, LLC

- 10.** The Buyer is responsible for all arrangements and regulatory requirements with respect to the transportation of the livestock and the Buyer is responsible for sending trucks to adequately load the number of head and/or the total weight contracted in order to legally transport them to their final destination. Cattle sold will be sorted and delivered to the stated weigh point by the Seller and weighed on a certified scale. Buyer will receive the cattle at point of weighing under conditions as stated with respect to each lot. Buyer will take ownership of the cattle at the point of loading.
- 11.** Health entry requirements for the state of entry are the responsibility of the Buyer. The Seller will furnish any health certificates required for the state of origin and Federal Law at the request of the buyer. If additional health certificates, documentation or tests are required for shipment to the Buyer's destination, it shall be at the Buyer's request and expense.
- 12.** Any heifer that is sold as guaranteed open and is determined to be bred by the buyer will receive a \$200 per bred heifer refund given appropriate documentation is provided within 60 days of the cattle being delivered. Documentation must include lot information, heifer identification, and veterinarian documentation.
- 13.** Payment by Buyer is due and payable in accordance with USDA P&S prompt pay policy upon delivery of the cattle and at such times as the value of the cattle is determined based on weight (subject to condition), price (subject to condition), and any other conditions stated at time of sale. Payment must be sent to Mid-Atlantic Cattle Sales within 1 day after the cattle are received by the Buyer. We request that all payments be sent by Wire Transfer, ACH, or overnight delivery of a check via FedEx or UPS. Payment sent via the U.S. Postal Service (1st Class or Priority Mail) are expected to be received within 7 business days of delivery. Any fees incurred for sending payment will be at the Buyer's expense.
- 14.** Mid-Atlantic Cattle Sales does not warrant the harvest date on source and age verified cattle and cannot guarantee back verification on any program requiring signed affidavits or 3rd party verification. Mid-Atlantic Cattle Sales will make all efforts to ensure verifications are met, but it is the Buyer's responsibility to verify all claims of the Seller to fit specific programs prior to purchase.
- 15.** There are no implied warranties of merchantability or fitness for a particular purpose on any livestock sold. Seller does not warrant that the livestock are free from any latent defect, condition, sickness, or disease. Seller does not assume responsibility for any loss after the livestock are delivered, which results from any latent defect, condition, sickness, or disease.



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