MID-ATLANTIC CATTLE SALES

A family owned and operated livestock video auction with 30+ years of livestock marketing experience.

APRIL 18, 2023 TUESDAY AT 1:00 PM EDT

WWW.MACSVIDEO.COM

60



Mid-Atlantic Cattle Sales, LLC 28978 Misenheimer Rd. Richfield, NC 28137 704-322-0840 • 704-322-9770 info@macsvideo.com



Video Sale INFORMATION

The cattle offered for sale are indicated on the following sale sheets and the online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.

SALE DATE & TIME:

Tuesday - April 18, 2023 1:00 pm edt. | 12:00 pm cdt.

CONTACT:

Marcus Harward704-322-0840 Brooke Harward704-322-9770

www.MACSvideo.com

View catalog, videos, and additional updates online.

www.vimeo.com/macsvideo

All videos of sale cattle are posted directly on our video page listed above and on DV Auction

*MACS Sale Terms and Conditions are listed in this catalog and online. All loads will sell under these terms and conditions.

Bidding Options

We want to offer you the best opportunities we can to participate in our sales each month.

Below are three options for bidding on the sale.

1. CONFERENCE CALL

After 12:45 eastern on sale day, you can call the auction number to listen and bid on the sale. To bid during the sale, you will use your buyer number to bid on the lot. Contact Marcus or Brooke prior to the sale to receive a buyer's number. Please keep background noise to a minimum as we will have multiple people on the line. To mute your phone, press *6. To un-mute, press *6 again.

CALL-IN NUMBER: 1-866-906-9888

PASSCODE: 9461720#

2. DV AUCTION - INTERNET VIEWING AND BIDDING



To view the sale or bid online, visit <u>www.DVAuction.com</u>. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail. It is best to do this at least a day before the sale.

You DO NOT have to be approved just to watch the sale but you will still need to create an account with DVAuction. To register for a buyer's number, call Brooke at 704-322-9770 prior to the sale to be approved to bid online.

3. ABSENTEE BIDDING

For people who can not view or bid on the sale at sale time, we have can handle closed bids in house and assist you with absentee bidding. Contact Marcus at 704-322-0840 for more information.

"Jesus said to her, 'I am the resurrection and the life. The one who believes in me will live, even though they die; and whoever lives by believing in me will never die. Do you believe this?""

JOHN 11:25-26



LOT SUMMARY

TUESDAY, APRIL 18, 2023

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Lot 3142	1 Load	Steers	625 lbs.	5H Livestock	NC	April 20-28	Pg 4
Lot 3143	1 Load	Steers	700 lbs.	Randy Ratliff	NC	April 20-28	Pg 5
Lot 3144	1 Load	Steers	760 lbs.	Hemric Farms *GAP VNB NHTC	NC	April 24-28	Pg 5
Lot 3145	1 Load	Heifers	600 lbs.	5H Livestock	NC	April 20-28	Pg 6
Lot 3146	1 Load	Heifers	660 lbs.	Herman Farms *	NC	April 20-28	Pg 6
Lot 3147	1 Load	Heifers	675 lbs.	5K Arena	NC	May 1-5	Pg 7
Lot 3148	1 Load	Heifers	750 lbs.	Hemric Farms *GAP VNB NHTC	NC	May 1-5	Pg 7
Lot 3149	1 Load	Heifers	775 lbs.	Rocking H Cattle Co *GAP VNB NHTC CARE	NC	April 20-29	Pg 8
Lot 3150	1 Load	Heifers	775 lbs.	O'Neill Cattle Company	NC	April 21-26	Pg 8
Lot 3151	2 Loads	Heifers	800 lbs.	Randy Ratliff	NC	April 20-28	Pg 9
Lot 3152	1 Load	Steers Heifers	760 lbs. 725 lbs.	Black & Saluda High Point Farms *GAP VNB NHTC	SC		Pg 9

Upcoming Sale Dates
Spring Cow Sale - April 29th
MACS Sale Terms & Conditions

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* = Affidavit Natural GAP= GAP Certified VNB= Verified Natural NHTC= Non-Hormone Treated CARE= BeefCARE Certified

Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot. Cattle that are picked up after the stated delivery dates will be subject to a **2# PER DAY** increase on the base weight and any weight stops for each day late after the last stated delivery date.

To view the sale or bid online, visit www.DVAuction.com. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail.

You DO NOT have to be approved for a buyer's number just to watch the sale but you will still need to create an account with DVAuction.

Lot 3141 1 Load of STEERS

Hope Farms (Mike Hope)

Roseboro, NC - 10 miles west of Clinton, NC

Home-Raised, Affidavit Natural, Backgrounded, Weaned

Base Weight: 600 lbs. Wt. Stop: 635 lbs. Variance: 125 lbs

Estimated Pickup Date: April 24-28 **Head Count**

Slide/Shrink: No shrink and slide \$10/cwt topside only

Weigh: Hauled 20 miles, weighed on certified ground scales

Notice to load: 48 hours Weaned: 45+ days

70-75% blk/bwf, 20-25 hd red/rwf (Red Angus) **Colors:** Flesh: Medium Muscling: 95% #1, 5% #1.5 Frame: Medium

No creep feed prior to weaning. Bunk fed 7-8#/day of commodity pellet now with hay and rye grass and **Nutrition:**

free choice minerals.

Vaccinations: Pyramid 5 + Presponse (2x), Vision 7 w/spur (2x)

Dewormer: LongRange (1x), Synanthic (1x)Implants: None

Genetics: High % Angus calves. Sired by Yon Family Farms Angus bulls and a few Red Angus bulls out of Angus-X cows.

Natural Status: Seller Affidavit

Programs:

Broke to bunks and waters. A very good set of reputational calves that are high percentage Angus or Red Angus genetics. Qualify as all-natural and will sign buyer's natural affidavits. One black calf with white stockings. There **Comments:**

are 110 head to sort a load out of. **MACS Rep:** Jeff Martin, 910-379-9173

Vatural







Price: \$



Lot 3142 1 Load of STEERS

5H Livestock (Brian Hamilton)

Norman, NC - 40 miles south of Asheboro, NC

Backgrounded, Weaned

Base Weight: 625 lbs. Wt. Stop: 665 lbs. Variance: 150 lbs

Estimated Pickup Date: April 20-28 **Head Count**

Slide/Shrink: 1% shrink and slide \$10/cwt topside only

Weigh: Hauled 10 miles, weighed on certified ground scales

Notice to load: 48 hours Weaned: 150+ days

Colors: 92% blk/bwf, 3 hd ch-x, 3 hd red

Muscling: 90% #1, 10% #1,5 Frame: Medium

Nutrition: Bunk fed 2-3x per week 3# of commodity feed with free choice pasture, mineral, and hay

Vaccinations: Vista Once (1x), Vista 5 (1x), Vision 7 (2x)

Dewormer: Safeguard **Implants:** None

Genetics: Commercial Angus-based.

Natural Status: No

Comments:

Broke to bunks and waters. A good set of steers, purchased as 3 & 4-weights and mainly backgrounded on pasture. There are 105 to sort a load out of and can make all blk/bwf if needed. Will be hauled 10 miles, sorted, and weighed with a 1% shrink. Calves have not been pushed hard on feed and carry a light medium flesh. Will work well to go to grass or feed.

MACS Rep: Marcus Harward, 704-322-0840

Programs:





Buyer #

Buyer #

Flesh: Medium/Light

Price: \$

Lot 3143 1 Load of STEERS

Randy Ratliff

Marshville, NC - 20 miles southeast of Charlotte, NC

Backgrounded, Weaned

Base Weight: 700 lbs. Wt. Stop: 735 lbs. Variance: 150 lbs.

Estimated Pickup Date: April 20-28 **Head Count**

Slide/Shrink: 2% shrink and slide \$7/cwt topside only Weigh: Certified MACS ground scales at farm

Notice to load: 48-72 hours Weaned: 150+ days

Colors: 85% blk/bwf, 6 hd ch-x, 4 hd red Flesh: Medium Muscling: 95% #1, 5% #1.5 Frame: Medium

Nutrition: Bunk fed TMR (corn silage, ground corn, cotton seed) with free choice hay and mineral on 6 acre grass lot.

Vista Once (2x), Vista 5 (1x), Cavalry 9 (1x), Endovac (1x) Vaccinations:

Safeguard (2x), Ivermectin Pour-On (1x) Implants: Revalor G **Dewormer:**

Genetics: Commercial Angus-based.

Natural Status: No.

Comments: Broke to bunks and waters. Purchased late last fall as 3 & 4-weights and backgrounded together for over 150 days.

82 head to sort a load out of.

Chuck Doolittle, 704-221-1447 **MACS Rep:**

Programs:







Lot 3144 1 Load of STEERS

Hemric Farms (Van Hemric)

Ronda, NC - 40 miles northwest of Statesville, NC

Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned, BQA Certified

Base Weight: 760 lbs. Wt. Stop: 800 lbs. Variance: 150 lbs

Estimated Pickup Date: April 24-28 **Head Count**

Slide/Shrink: 2% shrink and slide \$7/cwt topside only Weigh: Certified MACS ground scales at farm

Notice to load: 48 hours Weaned: 100+ days

Colors: 90% blk/bwf, 5 hd ch-x, 1 hd red

Muscling: 95% #1.5% #1.5 Frame: Medium

Nutrition: Bunk fed TMR of corn silage, DDGs, hay, and mineral on pasture.

Vaccinations: Pyramid 5 w/Presponse (1x), Triangle 10 (1x), Cavalry 9 (2x), Pinkeye (1x)

Dewormer: Implants: None Cydectin (2x)

Genetics: 50% or more Angus. Sired by purebred Angus bulls out of predominantly Angus-based cows.

Natural Status: GAP-4; BeefTraxx Verified Natural; NHTC; SAV; Seller Affidavit

Broke to bunks and waters. A nice load of verified natural, GAP steers that are high percentage Angus, double vacci-**Comments:**

nated, weaned over 100 days. GAP certificate can transfer at no cost to buyer.

MACS Rep: Jimmy Dagenhart, 704-425-3587

Satura **Programs:** AFFIDAVIT















Buyer #



Buyer #

Flesh: Medium/Light

Lot 3145 1 Load of HEIFERS

5H Livestock (Brian Hamilton)

Norman, NC - 40 miles south of Asheboro, NC

Backgrounded, Weaned

Base Weight: 600 lbs. Wt. Stop: 640 lbs. Variance: 150 lbs.

Estimated 81 Head Count Pickup Date: April 20-28

Slide/Shrink: 1% shrink and slide \$10/cwt topside only

Weigh: Hauled 10 miles, weighed on certified ground scales

Notice to load: 48 hours Weaned: 150+ days

Colors: 80% blk/bwf, 20% ch-x or red

Muscling: 90% #1, 10% #1.5 Frame: Medium

Nutrition: Bunk fed 2-3x per week 3# of commodity feed with free choice pasture, mineral, and hay

Vaccinations: Vista Once (1x), Vista 5 (1x), Vision 7 (2x)

Dewormer: Safeguard Implants: None

Genetics: Commercial Angus-based.

Natural Status: No **Heifers:** Open, have not been palpated.

Broke to bunks and waters. A good set of heifers, purchased as 3 & 4-weights and mainly backgrounded on pasture. Will be hauled 10 miles, sorted, and weighed with a 1% shrink. Calves have not been pushed hard on feed and carry a light medium flesh. **Comments:**

Will work well to go to grass or feed. Heifers have not been palpated but seller will offer a guarantee if the buyer palpates them. Marcus Harward, 704-322-0840

MACS Rep:

meVA **Programs:**



Lot 3146 1 Load of HEIFERS

Herman Farms (Kent Herman)

Taylorsville, NC - 30 miles west of Statesville, NC

Home-Raised, Affidavit Natural, Backgrounded, Weaned

Base Weight: 660 lbs. Wt. Stop: 710 lbs. Variance: 175 lbs.

Estimated Pickup Date: April 20-28 **Head Count**

Slide/Shrink: 1% shrink and slide \$8/cwt topside only

Weigh: Hauled 10 miles, sorted & weighed on certified ground scales

Notice to load: 48-72 hours Weaned: 100+ days

Colors: 85% blk/bwf, 5 hd red/rwf, 5 hd ch-x

Muscling: 95% #1, 5% #1.5 Frame: Medium

Nutrition: Bunk fed a few lbs of commodity feed with free choice mineral, pasture, and hay

Vaccinations: Vista Once (2x), Cavalry 9 (2x)

Dewormer: Implants: None Dectomax Inj (2x)

Genetics: 50%+ Angus. Sired by Angus bulls out of predominantly Angus-X cows.

Natural Status: Seller Affidavit **Heifers:** Open, have not been palpated.

Broke to bunks and waters. A good load of heifers mainly running on pasture and getting fed just a little bit of commodity feed. There are 3 good Hereford marked calves that are 50% or less Hereford. Will sign buyer's natural affidavit. Heifers have not been palpated but seller will offer a guarantee if the buyer palpates them. **Comments:**

MACS Rep: Jimmy Dagenhart, 704-425-3587

Vatural **Programs: AFFIDAVIT**







Flesh: Medium

Lot 3147 1 Load of HEIFERS

5-K Arena (David King)

Bladenboro, NC - 15 miles east of Lumberton, NC

Backgrounded, Weaned

Base Weight: 675 lbs. Wt. Stop: 715 lbs. Variance: 150 lbs.

Estimated **Pickup Date:** May 1-5 **Head Count**

Slide/Shrink: 2% shrink and slide \$8/cwt topside only

Weigh: Hauled 5 miles, weighed on the truck on certified scales

Notice to load: 48 hours Weaned: 200+ days

Colors: 90% blk/bwf, 3 hd ch-x, 4 hd red

Muscling: 85% #1, 15% #1.5 Frame: Medium

Nutrition: Grazing pasture and hay with free choice mineral tubs. No feed Prior to purchase - Bovi-Shield Gold 5 (2x), Ultrabac 7 (2x) Vaccinations: **Dewormer:** LongRange Implants: None

Genetics: Commercial Angus-based.

Natural Status: No **Heifers:** Open, have not been palpated.

Broke to bunks and waters. A good set of grass-flesh, backgrounded heifers that have just been on grass and hay, no feed. Carrying just a light flesh and ready to go on feed. Cattle were vaccinated prior to purchase and have been here for 60+days and not revaccinated. Heifers have not been palpated but seller will offer a guarantee if the buyer palpates them. Marcus Harward, 704-322-0840 **Comments:**

Price: \$

MACS Rep:

Programs:



Lot 3148 1 Load of HEIFERS

Hemric Farms (Van Hemric)

Ronda, NC - 40 miles northwest of Statesville, NC

Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned, BQA Certified

Base Weight: 750 lbs. Wt. Stop: 790 lbs. Variance: 150 lbs

Estimated Pickup Date: May 1-5 65 **Head Count**

Slide/Shrink: 2% shrink and slide \$7/cwt topside only Weigh: Certified MACS ground scales at farm

Notice to load: 48 hours Weaned: 100+ days

Colors: 95% blk/bwf, 3 hd ch-x Flesh: Medium Muscling: 95% #1. 5% #1.5 Frame: Medium

Nutrition: Bunk fed TMR of corn silage, DDGs, hay, and mineral on pasture.

Vaccinations: Pyramid 5 w/Presponse (1x), Triangle 10 (1x), Cavalry 9 (2x), Pinkeye (1x)

Dewormer: Implants: None Cydectin (2x)

Genetics: 50% or more Angus. Sired by purebred Angus bulls out of predominantly Angus-based cows.

Natural Status: GAP-4; BeefTraxx Verified Natural; NHTC; SAV; Affidavit. Heifers: Vet palpated, guaranteed open.

Comments: Broke to bunks and waters. A nice load of verified natural, GAP heifers that are high percentage Angus, double vac-

cinated, weaned over 100 days. GAP certificate can transfer at no cost to buyer.

MACS Rep: Jimmy Dagenhart, 704-425-3587

Satural **Programs:** AFFIDAVIT















Buyer #

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Lot 3149 1 Load of HEIFERS

Rocking H Cattle Company

Norwood, NC - 40 miles east of Charlotte, NC

Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned

Base Weight: 775 lbs. Wt. Stop: 810 lbs. Variance: 150 lbs.

Estimated Pickup Date: April 20-29 **Head Count**

Slide/Shrink: 2% shrink and slide \$7/cwt topside only

Weigh: Certified ground scales at farm

Notice to load: 48 hours Weaned: 150+ days

Colors: 94% blk/bwf, 6% ch-x Flesh: Medium Muscling: 95% #1, 5% #1.5 Frame: Medium

Nutrition: Bunk fed TMR (oat silage, wet corn gluten, cotton by product) with free choice mineral and hay.

Vaccinations: Vista Once (2x), Vista 5 (1x), Vision 7 (2x)

Dewormer: Safeguard (3x), Cydectin Implants: None

Genetics: 50%+ Angus. Sired by Angus & SimAngus bulls out of Angus-X and Char-X cows.

Natural Status: GAP-4; IMI Verified Natural; NHTC; SAV; BeefCare; Affidavit. Heifers: Vet palpated, guaranteed open.

Broke to bunks and waters. BQA Certified. A very good set of heifers with natural certifications complete and will transfer at no cost to the buyer. (GAP# 18719, Exp 12/30/23). In September vaccinated with Vista 5 & Vision 7, November with Vista Once & Vision 7, March with Vista Once & Cydectin. Dewormed with Safeguard every time. Marcus Harward, 704-322-0840 **Comments:**

MACS Rep:

Vatural **Programs: AFFIDAVIT**









Price: \$





Buyer #



Lot 3150 1 Load of HEIFERS

O'Neill Cattle Company

Kenansville, NC - 20 miles east of Clinton, NC

Backgrounded, Weaned

Base Weight: 775 lbs. Wt. Stop: 810 lbs. Variance: 150 lbs.

Estimated Pickup Date: April 21-26 **Head Count**

Slide/Shrink: No shrink and slide \$7/cwt topside only

Hauled 25 miles, sorted, weighed on the ground on certified scales Weigh:

Notice to load: 48-72 hours Weaned: 120+ days

Colors: 100% blk/bwf Flesh: Medium Muscling: 95% #1, 5% #1.5 Frame: Medium **Nutrition:** Grazing rye grass with free choice mineral, hay, and protein supplement w/ rumensin.

Vaccinations: Vista Once (1x), Vista 5(1x), Vision 7 w/somnus (2x)

Dewormer: Dectomac Pour-On (1x), Valbazen (1x) **Implants:** Revalor G (90+ days ago)

Genetics: Angus-based. Mainly sired by Angus and SimAngus bulls out of Angus-X-Continental cows.

Natural Status: No Heifers: Vet palpated (on 4/12), guaranteed open

Purchased from a few local producers and turned out on forage, running out for over 100 days. BQA certified. All **Comments:**

steers have been running together on a good forage program with protein supplement. Good medium-grass flesh type

MACS Rep: Jeff Martin, 910-379-9173

Programs:





Lot 3151 2 Loads of HEIFERS

Randy Ratliff

Marshville, NC - 20 miles southeast of Charlotte, NC

Backgrounded, Weaned, Open

Base Weight: 800 lbs. Wt. Stop: 835 lbs. Variance: 175 lbs

Estimated Pickup Date: April 20-28 **Head Count**

Slide/Shrink: 2% shrink and slide \$7/cwt topside only Weigh: Certified MACS ground scales at farm

Notice to load: 48-72 hours Weaned: 150+ days

Colors: 90% blk/bwf, 4 hd ch-x, 7 hd red

Muscling: 95% #1, 5% #1.5 Frame: Medium

Nutrition: Bunk fed TMR (corn silage, ground corn, cotton seed) with free choice hay and mineral on 6 acre grass lot.

Vista Once (2x), Vista 5 (1x), Cavalry 9 (1x), Endovac (1x) Vaccinations: Safeguard (2x), Ivermectin Pour-On (1x) Implants: None **Dewormer:**

Genetics: Commercial Angus-based.

Natural Status: No. **Heifers:** Open, have not been palpated.

Broke to bunks and waters. Purchased last fall as 4-weights and backgrounded together for over 150 days. Two loads selling as one lot. Heifers have not been palpated but seller will offer a guarantee if the buyer palpates them. **Comments:**

Price: \$

Chuck Doolittle, 704-221-1447 **MACS Rep:**

PrimeVAL **Programs:**





Lot 3152 1 Load of STRS/HFRS

Black Farms & Saluda High Point Farms

Prosperity, SC - 40 miles west of Columbia, SC

Home-Raised, GAP-4, Verified Natural, NHTC, Backgrounded, Weaned

~37 Steers Wt: 760 lbs. Wt. Stop: 795 lbs. Variance: 150 lbs. ~31 Hfrs Wt: 725 lbs. Wt. Stop: 760 lbs. Variance: 150 lbs.

Heifers sell \$8/cwt back

Pickup Date: April 24-28

Slide/Shrink: 2% shrink and slide \$5/cwt topside only Weigh: Certified MACS ground scales at farm

Notice: Weaned: 75+ days

Colors: 61 hd blk/bwf, 6 hd ch-x, 1 hd red/rwf

Muscling: 95% #1, 5% #1.5

Nutrition: Bunk fed 8-10 lbs of 13% CPC commodity feed with free choice pasture, Purina mineral, and hay.

Vaccinations: Vista Once (1x), Vista 5 (1x), Vision 7 w/somnus (2x)

Dewormer: Implants: None Eprinex (1x)

Genetics: 50-75% Angus. Sired by Yon and Clemson Angus & SimAngus bulls out of Angus & Angus-X cows. Natural Status: GAP-4; Verified Natural; NHTC; Source & Age; Affidavit **Heifers:** Vet palpated, guaranteed open.

Broke to bunks and waters, A fancy, reputational set of docile yearlings from two farms, coming together the morning of load out. Both producers will give an intranasal before shipping 46 head from Black Farm and 24 head from Saluda High Point Farm. Black Farm's GAP-4 certificate owned by Pineland Farms and can transfer at buyer's expense; Verified natural through IMI Global. Saluda High Point GAP-4 certificate can transfer at no cost to buyer; Verified natural through Beef Traxx. **Comments:**

David Landreth, 864-444-8214 **MACS Rep:**

Natural **Programs:**











Flesh: Medium

Frame: Medium







Buyer #

Buyer #

Price: \$

MID-ATLANTIC CATTLE SALES

WWW.MACSVIDEO.COM



UPCOMING SALES

May 2	September 5
May 16	September 19
June 6	October 3
June 20	October 17
July 22	November 7
August 1	November 21
August 15	December 5



S P R I N G C O W S A L E

Saturday, April 29th 12:00 Noon

SELLING 250 HEAD!

75+ Cow/Calf Pairs 175+ Spring & Fall Bred Cows

- 40 Pairs & 10 Bred Cows Calving March-April
- 25 Pairs & 25 Bred Cows Calving Spring- Fall
- 15 Head 2nd Calf Heifers Early Fall Calving & more!

Marcus: (704) 322-0840 Catherine: (704) 550-7920 www.norwoodstockyard.com





Stanly County Livestock Market 13215 Indian Mound Rd Norwood, NC 28128 Office: (704) 474-7681

SALE TERMS AND CONDITIONS - PAGE 1 OF 2 MID-ATLANTIC CATTLE SALES, LLC

- **1.** Each bidder must be pre-registered and have a Buyer Number to participate in the auction. To register for the auction call 704-322-9770, 704-322-0840, or register through DV Auction. By participating in the auction, the Buyer expressly agrees to adhere to these Terms and Conditions and to the provisions set forth in the Livestock Purchase Agreement sent after the auction. All cattle being offered for sale are under standard Contracts for Sale. All cattle are purchased under standard Contracts for Purchase by the Buyers.
- 2. The cattle offered for sale are indicated on the sale sheets or online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of the cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.
- **3.** Auction bids will be taken as voice bids by telephone and in person or online bids through DV Auction. Bids are asked with each lot of cattle and will be sold to the highest bidder on the basis of estimated weight. Seller reserves the right to "no sale" the load lot(s) of their cattle at the time the highest bid is made as long as the "no sale" announcement is made prior to the next lot being sold. Any departure from this procedure will be announced and all announcements made from the auctioneer or official auction staff will take precedence over printed matter herein.
- **4.** The Auctioneer reserves the right to reject any and all bids. Auctioneer will settle all disputed bids. If a dispute arises between two or more bidders, the Auctioneer may immediately put the lot up for sale again and resell to the highest bidder. The decision of the Auctioneer shall be final and absolute.
- **5.** One full load of stocker or feeder cattle will be contracted for approximately 48,000 lbs. and the respective head count at the base weight at the full truckload weight. No freight adjustment will be given if the average weight at delivery is under the base weight and the head count delivered is within 95% of the contracted head count. Mid-Atlantic Cattle Sales and its representatives will act as agents only in the sale of lots of cattle. As the marketing agency we cannot guarantee a minimum or maximum amount of shrink on any load. Any weight guarantees in regard to shrink must be given by Seller. Mid-Atlantic Cattle Sales cannot guarantee off truck weights.
- **6.** Cattle that are picked up after the stated delivery dates will be subject to a 2# per head per day increase on the base weight and any weight stops for each day late after the last stated delivery date. Any deviation from this 2# per head per day will be posted in the catalog and announced on sale day.
- **7.** Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot. If a weight stop is listed, cattle will slide after shrink up to the posted weight stop and be sold on a total net weight at the posted weight stop. Any pounds after shrink over the weight stop will not be billed to the buyer or paid to the seller unless other arrangements have been made in writing.
- **8.** All cattle will be sold on a sliding scale as listed on each load. The "price slide" will go into effect when the average net weight of the live cattle is over the base weight the cattle are sold at. This will go into effect starting at 1 pound over the base weight.

Slide Example: The cattle were sold at a base weight of 700 lbs with a \$5/cwt topside slide for \$150/cwt and at delivery weighed 725 lbs after shrink. The cattle would slide \$1.25 for a new price of \$148.75 at 725 lbs.

[Slide (\$5/cwt) X Pounds Over (25) = \$1.25/cwt] Also can be shown as [\$5 / 100 x 25 = \$1.25]

9. On split loads the heifer price will be \$___/cwt (as stated in the lot information) back of the original price of the steers. The steers will be based at their purchase price and base weight and the heifers will be based at their purchase price and base weight. At delivery, slides and weight stops will be calculated separately on each group.

SALE TERMS AND CONDITIONS - PAGE 2 OF 2 MID-ATLANTIC CATTLE SALES, LLC

- **10.** The Buyer is responsible for all arrangements and regulatory requirements with respect to the transportation of the livestock and the Buyer is responsible for sending trucks to adequately load the number of head and/or the total weight contracted in order to legally transport them to their final destination. Cattle sold will be sorted and delivered to the stated weigh point by the Seller and weighed on a certified scale. Buyer will receive the cattle at point of weighing under conditions as stated with respect to each lot. Buyer will take ownership of the cattle at the point of loading.
- **11.** Health entry requirements for the state of entry are the responsibility of the Buyer. The Seller will furnish any health certificates required for the state of origin and Federal Law at the request of the buyer. If additional health certificates, documentation or tests are required for shipment to the Buyer's destination, it shall be at the Buyer's request and expense.
- **12.** Any heifer that is sold as guaranteed open and is determined to be bred by the buyer will receive a \$200 per bred heifer refund given appropriate documentation is provided within 60 days of the cattle being delivered. Documentation must include lot information, heifer identification, and veterinarian documentation.
- **13.** Payment by Buyer is due and payable in accordance with USDA P&S prompt pay policy upon delivery of the cattle and at such times as the value of the cattle is determined based on weight (subject to condition), price (subject to condition), and any other conditions stated at time of sale. Payment must be sent to Mid-Atlantic Cattle Sales within 1 day after the cattle are received by the Buyer. We request that all payments be sent by Wire Transfer, ACH, or overnight delivery of a check via FedEx or UPS. Payment sent via the U.S. Postal Service (1st Class or Priority Mail) are expected to be received within 7 business days of delivery. Any fees incurred for sending payment will be at the Buyer's expense.
- **14.** Mid-Atlantic Cattle Sales does not warrant the harvest date on source and age verified cattle and cannot guarantee back verification on any program requiring signed affidavits or 3rd party verification. Mid-Atlantic Cattle Sales will make all efforts to ensure verifications are met, but it is the Buyer's responsibility to verify all claims of the Seller to fit specific programs prior to purchase.
- **15.** There are no implied warranties of merchantability or fitness for a particular purpose on any livestock sold. Seller does not warrant that the livestock are free from any latent defect, condition, sickness, or disease. Seller does not assume responsibility for any loss after the livestock are delivered, which results from any latent defect, condition, sickness, or disease.



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