



*A Family Owned and Operated
Livestock Video Auction*

WWW.MACSVIDEO.COM

JANUARY 10, 2018

Start Time: 9:30 AM est. / 8:30 AM cst.

Marcus Harward: 704-322-0840

Office: 704-463-5828

Video Sale INFORMATION

Video sales are a marketing mechanism that have grown in popularity due to the opportunities they present to producers who deal in large numbers of stocker and feeder cattle. Cattle are generally marketed in trailer-load lots weighing approximately 48,500 pounds; however, we can also sell "partial loads" if there are not enough cattle to make a full trailer-load. Before the sale, a representative from MACS goes to the farm to record video of the cattle while also documenting important information about the cattle including breed, frame, muscling, and fleshing as well as health and nutrition programs. *The following catalog provides this information from our consignors and contractors to assist with marketing the consigned cattle. If you have any questions regarding the stated information, please contact a MACS representative listed throughout this catalog.*

SALE DATE & TIME:

January 10, 2018 - Wednesday

9:30 am est. | 8:30 am cst.

CONTACT:

Office704-463-5828
Marcus Harward704-322-0840
Bruce Shankle704-694-8686
Brooke Harward704-322-9770
macsvideoauction@gmail.com

WEBSITES:

www.MACSVideo.com

View catalog, videos, and additional updates online on our website.

www.YouTube.com/MACSVideoauction

All videos of sale cattle are posted directly on our YouTube channel listed above.

ANNOUNCEMENTS:

Announcements made on sale day will take precedence over what is stated in the catalog.

TERMS & CONDITIONS:

- Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot.
- Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.
- Payment by Buyer is due to Mid-Atlantic Cattle Sales at such times as the value of the cattle is determined based on weight (subject to condition), price (subject to condition), and any other conditions stated at time of sale. All payment due will be in accordance with USDA P & S prompt pay policy.



Bidding Options

We want to offer you the best opportunities we can to participate in our sales each month. Below are three options for bidding on the sale.

1. Conference Call / Tel-o-Auction

The most common resource used is our nationwide tel-o-auction. Contact Marcus or Brooke prior to the sale to receive a buyer's number. After 9:15 est. on sale day, you can call the auction number to listen and bid on the sale. *Please keep background noise to a minimum as we will have multiple people on the line.*

CALL-IN NUMBER: 1-866-906-9888

PASSCODE: 9461720 #

When asked for your name, you may state your name OR simply press the # sign to enter the call.

*To mute your phone, press *6. To un-mute, press *6 again.*



2. Internet Viewing & Bidding

To view the sale or bid online, visit www.DVAuction.com. You must access the sale from a computer (not through a tablet or smart phone) to watch the sale. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail. It is best to do this at least a day before the sale.

You DO NOT have to be approved just to watch the sale but you will still need to create an account with DVAuction.

To register for a buyer's number, call Brooke at 704-322-9770 prior to the sale to be approved to bid online.

3. Absentee Bidding

For people who can not view the sale at sale time, we have independent contractors who can assist you with absentee bidding. Contact Marcus at 704-322-0840 for more information.

MID-ATLANTIC CATTLE SALES

28978 Misenheimer Rd • Richfield, NC 28137

Office: 704-463-5828 • Fax: 704-463-5861

macsvideoauction@gmail.com

Family owned and operated since 2010

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Most loads have weight stops at 25-50 lbs. over the base weight.
The individual weight stops are posted on each lot. →



Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

“For I know the plans I have for you, declares the Lord, plans for welfare and not for evil, to give you a future and a hope.”

Jeremiah 29:11 (ESV)

Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8001 STEERS 32 HEAD
Avg. Wt: 750 lbs. **Variance:** 150 lbs.
Contractor: David Landreth 864-444-8214

Price: \$ _____ **Buyer #** _____

All NATURAL **PrimeVAC**
BY MERCK ANIMAL HEALTH

Hidden Valley Farms
 8 miles south of Abbeville, SC
 40 miles south of Greenville, SC



Blk/BWF	90%	Frame	
Ch-X	-	Medium	100%
Red	10%	Large	-
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: January 15 - 19 **Shrink:** 2% **Slide:** \$5/CWT topside only
Conditions: Cattle will be hauled 10 miles and weighed on the truck.
Nutrition: 8-10 lbs TMR with haylage and dry hay and free choice minerals
Vaccinations: Inforce 3 (1x), Vista Once (1x), Vista 5 VL5 (1x), Vision 7 som. w/ spur (1x), Vision 7 (1x), Cavalry 9 (1x)
Implants: None **Dewormer:** Safeguard, Ivomec Inject.

COMMENTS *Home-Raised, All-Natural, Backgrounded, Weaned, BQA Certified.*



An excellent set of home-raised steers that are all-natural and have been backgrounded. Calves are under an excellent vaccination program and will be weaned 100+ days at time of shipping. Calves are sired by high-performing Simmental and SimAngus bulls and out of Angus cows. There are 32 head to sell at 750 lbs.

LOT 8002 STEERS 1 LOAD - 60 HEAD
Avg. Wt: 800 lbs. **Variance:** 125 lbs.
Contractor: Marcus Harward 704-322-0840

Price: \$ _____ **Buyer #** _____

All NATURAL **PrimeVAC**
BY MERCK ANIMAL HEALTH

Rocking H Cattle Company
 Gold Hill, NC
 40 miles northwest of Charlotte, NC



Blk/BWF	100%	Frame	
Ch-X	-	Medium	100%
Red	-	Large	-
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: January 29 - February 2 **Shrink:** 2% **Slide:** \$5/CWT topside only
Conditions: Cattle will be weighed on the truck on Certified Scales. Need a 48 hour notice to load.
Nutrition: TMR of barley silage, soyhulls, DGs, and cotton with free choice mineral, pasture, and hay.
Vaccinations: Vista Once (1x), Vista 5 (1x), Vision 7 w/somnus (2x)
Implants: None **Dewormer:** LongRange

COMMENTS *Home-Raised, All-Natural, Backgrounded, Weaned, BQA Certified.*



A very good load of home-raised, all-natural steers. Steers are all Angus-based, sired by Angus bulls, mainly from EBS Farms genetics, and out of Angus-continental cross cows. They have been weaned for 75+ days and are double vaccinated. There are 60 head of black and BWF steers for the load. A fancy set of steers ready to go to feed late January.

Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8003 STEERS 1 LOAD - 60 HEAD Price: \$ _____ Buyer # _____

Avg. Wt: 800 lbs. **Variance:** 125 lbs.

Contractor: Marcus Harward 704-322-0840

Donald Chriscoe Farm

Seagrove, NC

40 miles south of Greensboro, NC



Blk/BWF	90%	Frame	
Ch-X	6%	Medium	95%
Red	4%	Large	5%
#1	100%	Flesh	
#1^{1/2}	-	Medium	100%



Delivery Date: ASAP by January 19

Shrink: 2% **Slide:** \$5/CWT topside only

Conditions: Cattle will be weighed on the ground on Certified Scales. Need a 24 hour notice.

Nutrition: Haylage and DDG TMR with access to mineral, grass, and hay.

Vaccinations: Bovi-Shield Gold 5 (2x), Vision 7 20/20 (1x), Nuplura (1x), Occuguard Pinkeye

Implants: None

Dewormer: Ivomec Inject (2x)

COMMENTS Backgrounded, Weaned, BQA Certified.



A good set of reputational yearling steers from Donald Chriscoe. They have been weaned for over 100 days, are bunk broke, broke to Ritchie waters, and under a good health program. They were purchased as 4-weights from local producers, mainly using high-quality Angus bulls. An excellent set of growthy type steers ready that will make a big set of finished steers.

LOT 8004 STEERS 1 LOAD - 61 HEAD Price: \$ _____ Buyer # _____

Avg. Wt: 800 lbs. **Variance:** 125 lbs.

Contractor: Marcus Harward 704-322-0840

2 C Cattle - Dale Casstevens

Dobson, NC

35 miles northwest of Winston-Salem, NC



Blk/BWF	90%	Frame	
Ch-X	10%	Medium	100%
Red	-	Large	-
#1	90%	Flesh	
#1^{1/2}	10%	Medium	100%



Delivery Date: January 22-26. Need a 48 hr. notice. **Shrink:** 2% **Slide:** \$5/CWT topside only

Conditions: Cattle will be hauled 5 miles and weighed on the truck on Certified Scales.

Nutrition: TMR wet corn gluten, cracked corn, rolled barley, and rye grass haylage. Free choice mineral and pasture.

Vaccinations: Inforce 3 (1x), Bovi-Shield Gold 5 (1x), Ultrabac 7 (2x)

Implants: Ralgro (1x)

Dewormer: LongRange (1x)

COMMENTS Backgrounded, Weaned, BQA Certified.



A good set of yearling, backgrounded steers that have been weaned for over 100 days. Steers were purchased as 4-weights from local farmers and put on grass and rye haylage. Steers will be carrying just a medium flesh. A good set of well-managed, double vaccinated, reputational steers ready to go to feed.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8005 STEERS 1 LOAD

Price: \$ _____ Buyer # _____

Avg. Wt: 870 lbs. **Variance:** 150 lbs.

Contractor: Marcus Harward 704-322-0840

*all***NATURAL**

*Select***VAC**

YON
FAMILY FARMS

2 L Farms - Gary & Justin Leaird
Jefferson, SC
40 miles southeast of Charlotte, NC



Blk/BWF	95%	Frame	
Ch-X	2 hd.	Medium	100%
Red	1 hd.	Large	-
#1	100%	Flesh	
#1^{1/2}	-	Medium	100%



Delivery Date: January 12 - 19

Shrink: 2%

Slide: \$5/CWT topside only

Conditions: Cattle will be weighed on the truck on Certified Scales.

Nutrition: TMR of sorghum silage, grain, and haylage with free choice mineral, pasture, and hay.

Vaccinations: Bovi-Shield Gold 5 (2x), Vision 7 w/spur (2x)

Implants: None

Dewormer: Pour On Ivomec (2x)

COMMENTS *All-Natural, Home-Raised, Backgrounded, Weaned, BQA Certified*



A fancy set of all-natural, home-raised, backgrounded steers. They are sired by top-performing Yon Family Farms Angus bulls and are predominantly black or BWF. There are 75 head to choose a load out of. The calves are all bunk broke. A fancy group of steers ready to go to feed quickly after the sale.

LOT 8006 STEERS 2 LOADS

Price: \$ _____ Buyer # _____

Avg. Wt: 885 lbs. **Variance:** 125 lbs.

Contractor: Marcus Harward 704-322-0840

Oakwood Farms - Thomas Lawrence
Seagrove, NC
40 miles south of Greensboro, NC



Blk/BWF	100%	Frame	
Ch-X	-	Medium	100%
Red	-	Large	-
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: January 11 - 15 or Jan. 17 - 19

Shrink: 2%

Slide: \$5/CWT topside only

Conditions: Cattle will be weighed on the ground on Certified Scales. Need a 48 hour notice to load.

Nutrition: TMR of corn silage with grain and soy beam meal.

Vaccinations: Bovi-Shield Gold 5 (1x), Inforce 3 (1x), Vision 7 w/ pink eye (2x)

Implants: None

Dewormer: LongRange

COMMENTS *Backgrounded, Weaned, BQA Certified.*



A very good set of backgrounded steers. All calves were purchased at the Norwood Fall Feeder Calf Sale in September as "M-1s." They have been backgrounded and are bunk broke and broke to waters. They are a big set of growthy steers being fed in a barn with access to outside pens. A very good set of northern-type steers ready to go to feed.

Page -6- *Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.*

Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8007 HEIFERS 1 LOAD - 68 HEAD Price: \$ _____ Buyer # _____

Avg. Wt: 725 lbs. **Variance:** 125 lbs.

Contractor: Marcus Harward 704-322-0840

allNATURAL

PrimeVAC
BY MERCK ANIMAL HEALTH

Rocking H Cattle Company

Turnersburg, NC

10 miles northeast of Statesville, NC



Blk/BWF	65 head	Frame	
Ch-X	3 head	Medium	100%
Red	-	Large	-
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: January 29 - February 2

Shrink: 2%

Slide: \$5/CWT topside only

Conditions: Cattle will be weighed on the ground at Harward Bros. L/S. Need a 48 hour notice to load.

Nutrition: TMR of barley silage, soyhulls, DGs, and cotton with free choice mineral, pasture, and hay.

Vaccinations: Vista Once (1x), Vista 5 (1x), Vision 7 w/somnus (2x)

Implants: None

Dewormer: LongRange

COMMENTS *Home-Raised, All-Natural, Backgrounded, Weaned, Guaranteed Open, BQA Certified.*



A very good load of home-raised, all-natural heifers. Heifers are all Angus-based, sired by Angus bulls, mainly from EBS Farms genetics, and out of Angus-continental cross cows. They have been weaned for 75+ days and are double vaccinated. They have been preg-checked by Rocky Creek Vet Service. A fancy set of heifers ready to go to feed late January.

LOT 8008 HEIFERS 1 LOAD - 65 HEAD Price: \$ _____ Buyer # _____

Avg. Wt: 750 lbs. **Variance:** 125 lbs.

Contractor: Marcus Harward 704-322-0840

Donald Chriscoe Farm

Seagrove, NC

40 miles south of Greensboro, NC



Blk/BWF	90%	Frame	
Ch-X	6%	Medium	95%
Red	4%	Large	5%
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: ASAP by January 19

Shrink: 2%

Slide: \$5/CWT topside only

Conditions: Cattle will be weighed on the ground on Certified Scales. Need a 24 hour notice.

Nutrition: Haylage and DDG TMR with access to mineral, grass, and hay.

Vaccinations: Bovi-Shield Gold 5 (2x), Vision 7 20/20 (1x), Nuplura (1x), Occuguard Pinkeye

Implants: None

Dewormer: Ivomec Inject (2x)

COMMENTS *Backgrounded, Weaned, Guaranteed Open, BQA Certified.*



A nice set of reputational, northern-type heifers. Heifers have all been weaned over 90 days and are under a good health program. They were purchased as 4-weights from local farmers and are Angus-based, sired by mainly Angus bulls. Heifers are bunk broke and broke to Ritchie waters. They will be preg-checked and guaranteed open. A great set of heifers ready to go to feed.

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Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8009 STRS/HFRS 1 SPLIT LOAD Price: \$ _____ Buyer # _____

Avg. Wt: 35 Strs: 780 lbs. **Variance:** 150 lbs.
30 Hfrs: 750 lbs. **Variance:** 150 lbs.



Contractor: Marcus Harward 704-322-0840

Michael Fields & K Farms

Liberty, NC

20 miles southeast of Greensboro, NC



Blk/BWF	64 head	Frame	
Char-X	1 head	Medium	95%
Red	-	Large	5%
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%



Delivery Date: ASAP by January 19. **Heifers sell \$0.08 back. Shrink:** 1% **Slide:** \$5/CWT topside only

Conditions: Cattle will be hauled 10-20 miles to Alamance Cattlemen's barn and weighed on ground scales.

Nutrition: Silage and 13% pellet feed with access to free choice minerals, pasture, and hay.

Vaccinations: Bovi-Shield Gold 5 (2x), One Shot Ultra 7 (2x), Ultrachoice 7 (1x)

Implants: None

Dewormer: Cydectin (1x), Ivomec (1x), Dectomax (1x)

COMMENTS Home-Raised, Backgrounded, Weaned, BQA Certified.



A fancy set of home-raised, weaned steers and heifers. The calves are sired by high-performance Angus & SimAngus bulls, predominantly from EBS Farms and Jonathan Massey. Calves are at least 50-75% Angus. They have been double vaccinated and are bunk broke. They have been weaned for 60+ days. A good load of backgrounded steers and heifers from two farmers.

LOT 8010 STRS/HFRS 1 SPLIT LOAD Price: \$ _____ Buyer # _____

Avg. Wt: 35 Strs: 825 lbs. **Variance:** 200 lbs.
25 Hfrs: 775 lbs. **Variance:** 200 lbs.

Contractor: Marcus Harward 704-322-0840

Circle T Farm

Seagrove, NC

40 miles south of Greensboro, NC



Blk/BWF	93%	Frame	
Char-X	1 head	Medium	100%
Red	3 head	Large	-
#1	90%	Flesh	
#1^{1/2}	10%	Medium	100%



Delivery Date: ASAP by January 19. **Heifers sell \$0.06 back. Shrink:** 1% **Slide:** \$5/CWT topside only

Conditions: Cattle will be hauled 10 miles to Donald Chriscoe's barn and weighed on ground scales.

Nutrition: TMR of corn silage, hay, and grain along with pasture, minerals, and hay.

Vaccinations: ViraShield 6 VL5 (1x), Vista Once (1x), Cavalry 9 (2x)

Implants: Steers only (1x)

Dewormer: Ivomec

COMMENTS Home-Raised, Backgrounded, Weaned, BQA Certified.



A good set of home-raised, Angus-based calves. Calves are out of Angus-X cows and sired by Angus bulls. They are 10-20% continental with the rest being Angus. Calves are bunk broke and have been under a good management program. They are a good, stout, growthy set of calves ready to go to feed.

Page -8- Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Mid-Atlantic Cattle Sales - January 10, 2018

LOT 8011 STRS/HFRS 1 SPLIT LOAD

Price: \$ _____ Buyer # _____

Avg. Wt: 34 Strs: 850 lbs. **Variance:** 250 lbs.
25 Hfrs: 820 lbs. **Variance:** 250 lbs.

Contractor: Eddie Gordon 843-992-5835

Collins Farms - Tony Collins
Marion, SC - 2 mi. east off U.S. 76
20 miles northeast of Florence, SC



Blk/BWF	100%	Frame	
Char-X	-	Medium	95%
Red	-	Large	5%
#1	95%	Flesh	
#1^{1/2}	5%	Medium	100%

Delivery Date: ASAP by January 19. **Heifers sell \$0.06 back.** **Shrink:** 2% **Slide:** \$5/CWT topside only

Conditions: Cattle will be hauled 2 miles and weighed on the truck on Certified Scales.

Nutrition: TMR with grain and hay with free choice mineral, pasture, and hay

Vaccinations: Vista Once (1x), Bovi-Shield Gold 5 (1x), Vision 7 w/ spur (1x)

Implants: None

Dewormer: Ivomec Pour-On (1x)

COMMENTS *Home-Raised, Backgrounded, Weaned, BQA Certified*



An excellent set of home-raised steers that are Angus-based, northern-type cattle. They are sired by Angus bulls from Cooper Angus. They are medium framed carrying just a medium flesh. They are weaned 75+ days and have performed well since weaning. An excellent set of reputational calves ready to go to feed.

New Website!



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Upcoming Auction

Sale Date: January 10, 2018
Time: 9:30 am est / 8:30 am cst

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News & Upcoming Events



Posted: December 10, 2017

Stanly Select Bull & Heifer Sale - Norwood, NC
JANUARY 6, 2018

75 Bulls & 75 Females

Angus, SimAngus, Red Angus, Stabilizer, & Commercial

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Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

2018 Auction Schedule

All regular sales will be the first Wednesday of the month starting at 9:30 am est. (8:30 am cst.) unless noted with an ().*

*Sales are the first Wednesday of the month unless the first Wednesday is the 1st day of the month,
then the sale will be the following Wednesday.*

January 10*

February 7

March 7

April 4

May 2

June 6

July 11*

August 8*

September 5

October 3

November 7

December 5



Stanly County Livestock Market
PO Box 465 • Richfield, NC 28137
Barn: 704-474-7681 • Home: 704-463-5828
www.NorwoodStockyard.com • www.MACSvideo.com



2018 Feeder Calf Sale Dates & Information

The goal of the Norwood Feeder Calf Sale Program is to market quality feeder cattle through a value-added program that will benefit sellers and buyers.

March 15 – Pre-Conditioned Sale

April 5 – Regular Sale

May 3 – Regular Sale

June 7 – Regular Sale

July 12 – Regular Sale

July 19 – Value-Added BQA Sale

August 2 – Regular Sale

September 6 – Value-Added BQA Sale

September 13 – Regular Sale

NEW THIS YEAR! ALL calves will be required to have at least one modified live respiratory vaccine (MLV) in order to sell at a graded feeder calf sale.

Regular Feeder Calf Sale: Steers or heifer calves 300+ lbs, properly castrated and healed, and polled (or properly dehorned and healed). Producer must submit Health Protocol Verification Form on or before sale day (provided through Stanly County Livestock Market or the local extension office).

- Vaccinations:** One dose of Blackleg vaccine and one dose of modified live respiratory vaccine with pasteurella.

- Other conditions:** Calves need to be tagged with a regular sale ear tag prior to sale day (provided to the producers free of charge through the barn).

March Pre-Conditioned Sale: Steers or heifer calves 400+ lbs, properly castrated and healed, and polled (or properly dehorned and healed). Producer must submit Health Protocol Verification Form on or before sale day (provided through Stanly County Livestock Market or the local extension office).

- Vaccinations:** Two doses of modified live respiratory vaccine (one with pasteurella) and two doses of blackleg vaccine (one with somnus). Dewormed with recognized wormer. Implants are optional.

- Other conditions:** Calves must be weaned for at least 45+ days. Heifers need to be guaranteed open. Calves need to be tagged with a sale ear tag prior to sale day (provided to the producers free of charge through the barn).

Value-Added BQA Weaned Sales: Steers or heifer calves 400+ lbs, properly castrated and healed, polled (or dehorned and healed). Producer must be BQA Certified. Producer must submit Health Protocol Verification Form on or before sale day (provided through Stanly County Livestock Market or the local extension office).

- Vaccinations:** Two doses of both modified live respiratory vaccine (one with pasteurella) and two doses of blackleg vaccines (one with somnus) and dewormed with recognized wormer.

- Other conditions:** Calves must be weaned for at least 45+ days. Heifers need to be guaranteed open. Calves need to be tagged with a BQA sale ear tag prior to sale day (provided to the producers free of charge through the barn).



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