

September Value-Added BQA Graded Feeder Calf Sale Results

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Once again value-added calves have shown their worth for producers looking to earn extra dollars for their calf crop! The Value-Added BQA Feeder Calf Sale held on September 6, 2018 at Stanly County Livestock Market helped producers earn up to \$140 more per head for each calf sold than regular weekly sale price. Each calf sold had been weaned for at least 45 days and double vaccinated with modified live vaccines and blackleg/clostridial vaccines as well as being dewormed at least once. For many producers the added work and expense are an easy trade off for receiving more value for their calves as they have consigned to this sale for many years. The sale also saw many first time consignors this year!

SEPTEMBER BQA RESULTS: The September sale was the second Value-Added BQA Feeder Calf Sale this year. We compared the Feeder Calf Sale prices to the state averages for the same week of the feeder calf sale. The feeder calf sale included 926 head. The state averages included the averages for over 3,000 head total. The state averages also include value-added calves included on the state market report.

On the feeder sale, M4A steers (black, Angus-based, 4-weight steers) brought up to \$.18 more per pound and an average of \$106 more per head than the state average steers. M5A steers on the feeder sale brought up to \$.16 more per pound and an average of \$110 more per head. The feeder sale M6A steers brought up to \$.15 more per pound and an average of \$103 more per head than weekly steers. M7A steers on the feeder sale brought over \$.15 more per pound and over \$140 more per head than the weekly steers. There were not enough 8-weight steers sold on the weekly sale to create a comparison. However, the M8A steers on the feeder sale averaged 822 lbs at \$135.00 for a total of \$1,110 per head.

VALUE-ADDED FEEDER CALF STEERS					
Grade	# Head	Avg. Wt.	Price	Total	Added Value
M4A	39	453	\$164.50	\$745.19	+ \$106
M5A	104	556	\$162.25	\$902.11	+ \$110
M6A	136	634	\$154.13	\$991.06	+ \$103
M7A	58	737	\$145.25	\$1,070.49	+ \$140

On the graded sale, the M40A heifers (black, Angus-based, 4-weight heifers) brought up to \$.11 more per pound and an average of \$65 more per head than the state heifers. The M50A heifers averaged \$.14 more per pound and \$73 more per head. The M60A heifers averaged \$.18 more per pound and \$122 more per head. Finally, the M70A heifers averaged \$.19 more per pound and \$130 more per head than the state average heifers.

VALUE-ADDED FEEDER CALF HEIFERS					
Grade	# Head	Avg. Wt.	Price	Total	Added Value
M40A	42	467	\$146.50	\$684.16	+ \$65
M50A	133	548	\$144.00	\$789.12	+ \$73
M60A	97	640	\$142.00	\$908.80	+ \$122
M70A	43	739	\$131.00	\$968.09	+ \$130

This year has shown us once again what it is worth to vaccinate, castrate, and wean your calves prior to selling. If you have any questions on how you can also participate in the Graded Feeder Calf Sales please contact us at Stanly County Livestock Market. We will have a meeting in December to discuss next year's sales and all interested producers are welcome to attend! For more information visit www.macsvideo.com/feeder-sales or contact us at 704-322-0840 or 704-322-9770.