

A Family Owned and Operated Livestock Video Auction

WWW.MACSVIDEO.COM

MARCH 6, 2019

Start Time: 9:30 AM est. / 8:30 AM cst. Marcus Harward: 704-322-0840 Office: 704-463-5828

Video Sale INFORMATION

Video sales are a marketing mechanism that have grown in popularity due to the opportunities they present to producers who deal in large numbers of stocker and feeder cattle. Cattle are generally marketed in trailer-load lots weighing approximately 48,500 pounds; however, we can also sell "partial loads" if there are not enough cattle to make a full trailer-load. Before the sale, a representative from MACS goes to the farm to record video of the cattle while also documenting important information about the cattle including breed, frame, muscling, and fleshing as well as health and nutrition programs. *The following catalog provides this information from our consignors and contractors to assist with marketing the consigned cattle. If you have any questions regarding the stated information, please contact a MACS representative listed throughout this catalog.*

SALE DATE & TIME:

March 6, 2019 - Wednesday 9:30 am est. | 8:30 am cst.

CONTACT:

Office	704-463-5828			
Marcus Harward	704-322-0840			
Bruce Shankle	704-694-8686			
Brooke Harward	704-322-9770			
macsvideoauction@gmail.com				

WEBSITES:

www.MACSvideo.com

View catalog, videos, and additional updates online on our website.

www.YouTube.com/MACSvideoauction

All videos of sale cattle are posted directly on our YouTube channel listed above.

ANNOUNCEMENTS:

Announcements made on sale day will take precedence over what is stated in the catalog.

TERMS & CONDITIONS:

• Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot.

• Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

• Payment by Buyer is due to Mid-Atlantic Cattle Sales at such times as the value of the cattle is determined based on weight (subject to condition), price (subject to condition), and any other conditions stated at time of sale. All payment due will be in accordance with USDA P & S prompt pay policy.





We want to offer you the best opportunities we can to participate in our sales each month. Below are three options for bidding on the sale.

1. Conference Call

The most common resource used is our conference call line. Contact Marcus or Brooke prior to the sale to receive a buyer's number. After 9:15 est. on sale day, you can call the auction number to listen and bid on the sale. *Please keep background noise to a minimum as we will have multiple people on the line.*

CALL-IN NUMBER: 1-866-906-9888 PASSCODE: 9461720

When asked for your name, you may state your name OR simply press the # sign to enter the call. **To mute your phone, press *6. To un-mute, press *6 again.**



2. Internet Viewing & Bidding

To view the sale or bid online, visit <u>www.DVAuction.com</u>. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail. It is best to do this at least a day before the sale.

You DO NOT have to be approved just to watch the sale but you will still need to create an account with DVAuction. To register for a buyer's number, call Brooke at 704-322-9770 prior to the sale to be approved to bid online.

3. Absentee Bidding

For people who can not view the sale at sale time, we have independent contractors who can assist you with absentee bidding. Contact Marcus at 704-322-0840 for more information.

"Let us acknowledge the Lord; let us press on to acknowledge him. As surely as the sun rises, he will appear; he will come to us like the winter rains, like the spring rains that water the earth."

Hosea 6:3 (NIV)

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WEIGHT

Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot.

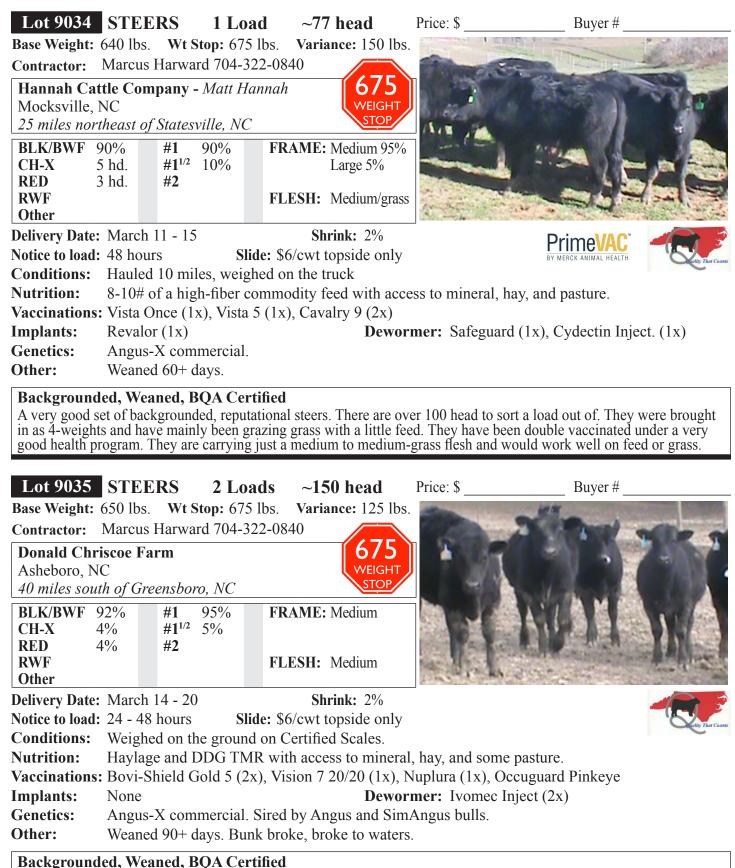
Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

Mid-Atlantic	Cattle Sa	ales - March 6,	, 2019					
Lot 9032	STEE	RS 1 Lo	ad ~90 head	Price: \$	Buyer #			
Base Weight:	550 lbs.	Wt Stop: 575	5 lbs. Variance: 12	25 lbs.				
Contractor:	Marcus I	Harward 704-3	322-0840		and the second			
Donald Chr	iscoe Fa	rm	5	75	Ver and a second			
Asheboro, N	IC		L WE		and a second second second			
40 miles sou	th of Gre	ensboro, NC	S	TOP				
BLK/BWF	92%	#1 95%	FRAME: Mediur	n				
CH-X	4%	#1 ^{1/2} 5%		and the second				
	4%	#2		and the second second				
RWF Other			FLESH: Mediur	n				
Delivery Date:	Marah	14 20	Shrink: 2	0/				
Notice to load:			ide: \$6/cwt topside					
			d on Certified Scale	•	Luaity That Counts			
Nutrition:	•	U	IR with access to m		some pasture			
), Occuguard Pinkeye			
Implants:	None			Dewormer: Ivon				
Genetics:		X commercial.	Sired by Angus an		5			
Other:	0		nk broke, broke to	•				
Lot 9033 Base Weight: Contractor: Dixon Fami	STEE 585 lbs. Marcus l	, and under a go s on Angus-X c RS ³ /4 Lo Wt Stop: 620 Harward 704-3	od health program. T ows. oad 60 head 0 lbs. Variance: 1: 322-0840	Price: \$	weaned for over 90 days, are bunk broke, ed from local producers, mainly using Buyer #			
Graham, NC 20 miles east of Greensboro, NC								
BLK/BWF CH-X RED RWF Other		#1 90% #1 ^{1/2} 10% #2	FRAME: Mediur					
Delivery Date: ASAD by March 15 Shrink: 20/								
Notice to load: 48 hours Slide: \$6/cwt topside only SelectVAC.								
Conditions: Hauled 5 miles, weighed on the truck.								
Nutrition: A little silage with grain on top with pasture grass, hay, and free choice minerals.								
Vaccinations: Bovi-Shield Gold One Shot (1x), Bovi-Shield Gold 5 (1x), Ultrabac 7 (2x)								
Implants:	None Dewormer: Ivomec Injectable							
Genetics:	Angus-X commercial. Sired by Angus bulls. Weaned 90+ days. Bunk broke, broke to waters.							
Other:	Weaned	190+ days. Bui	nk broke, broke to	waters.				
Reckaround	lad Waa	ned ROA Cer	rtified					

Backgrounded, Weaned, BQA Certified

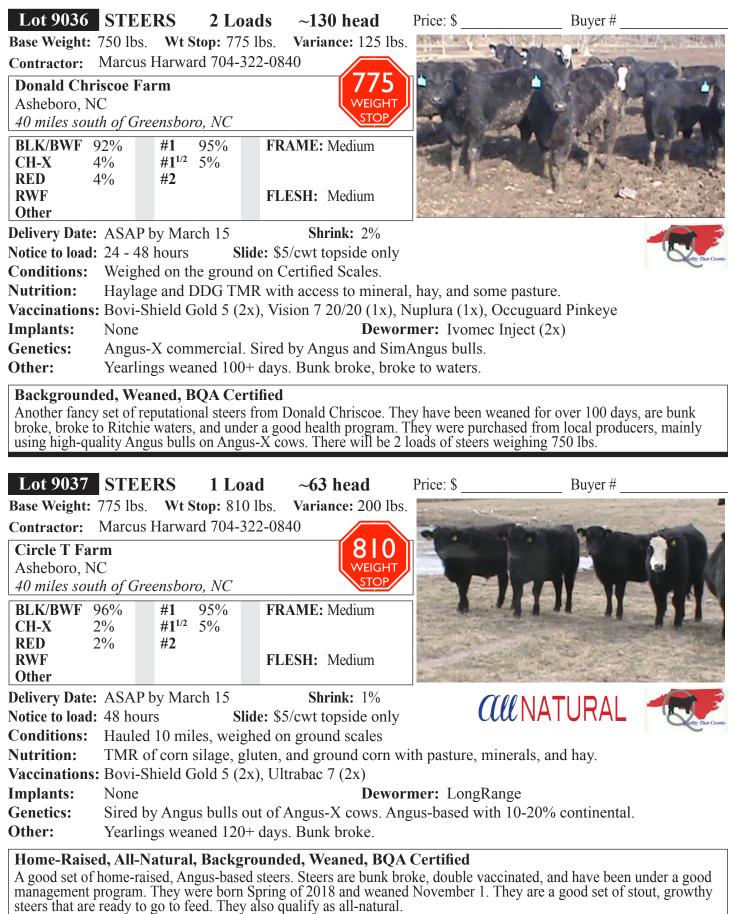
A very good set of backgrounded, grass-flesh steers. Calves were purchased as 3 weights and backgrounded at the farm. They were all knife cut and double vaccinated. They have been running on grass with just a little silage and grain. Calves would work great to go to a grazing program or go to feed. A fancy set of 60 steers at about 35,000 lbs.

Page -4- Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.

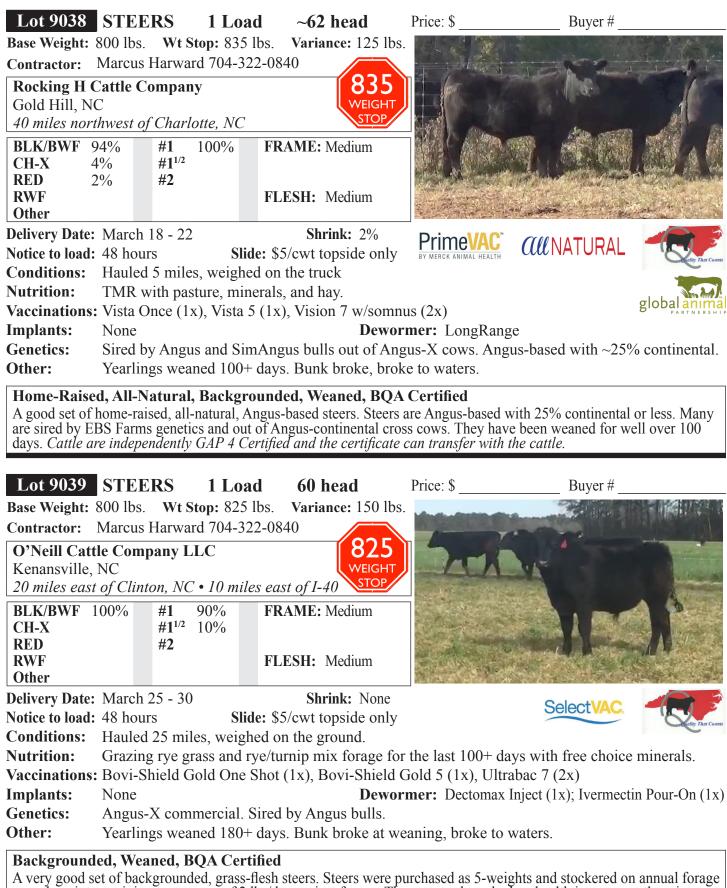


A very good set of reputational steers from Donald Chriscoe. They have been weaned for over 90 days, are bunk broke, broke to Ritchie waters, and under a good health program. They were purchased from local producers, mainly using high-quality Angus bulls on Angus-X cows. There will be 2 loads of steers weighing 650 lbs.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



Page -6-Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



over the winter, gaining an average of 2 lbs/day on just forage. These steers have had no health issues over the winter and are extremely calm and docile. They are ready to go to feed and have the growth and frame to finish well.

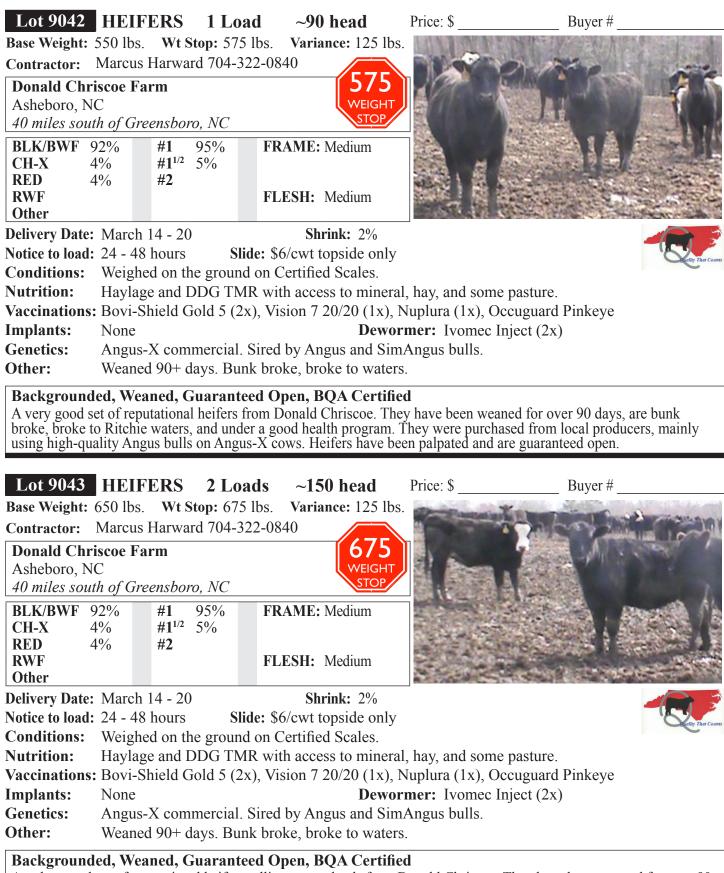
Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



Backgrounded, Weaned, BQA Certified

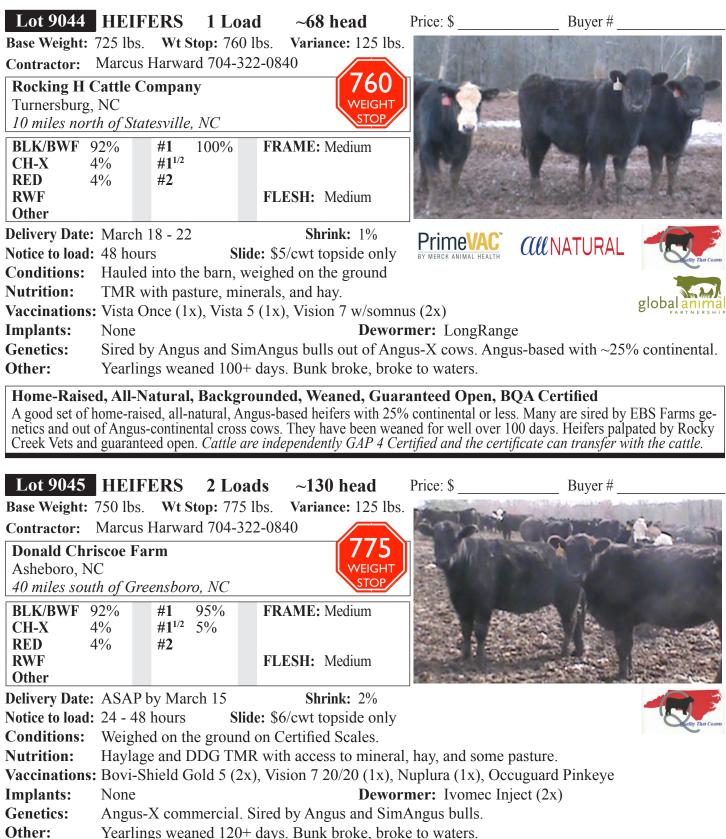
A fancy set of reputational steers from Donald Chriscoe. They have been weaned for over 120 days, are bunk broke, broke to Ritchie waters, and under a good health program. They were purchased from local producers, mainly using high-quality Angus bulls on Angus-X cows. There will be 2 loads of steers weighing 850 lbs.

Page -8- Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



Another good set of reputational heifers selling as two loads from Donald Chriscoe. They have been weaned for over 90 days, are bunk broke, broke to Ritchie waters, and under a good health program. They were purchased from local producers, mainly using high-quality Angus bulls on Angus-X cows. Heifers have been palpated and are guaranteed open.

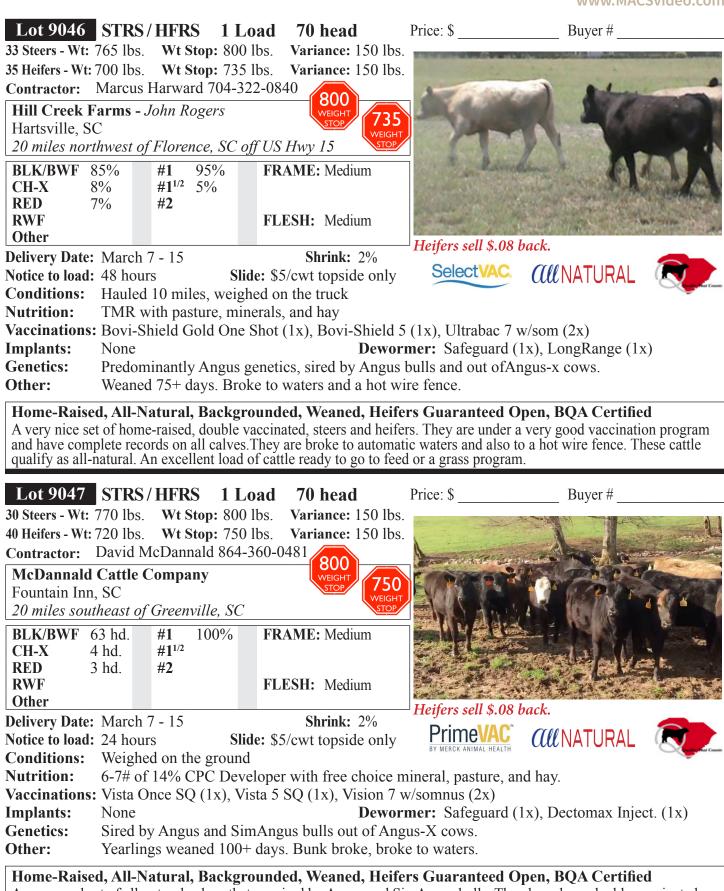
Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



Backgrounded, Weaned, Guaranteed Open, BQA Certified

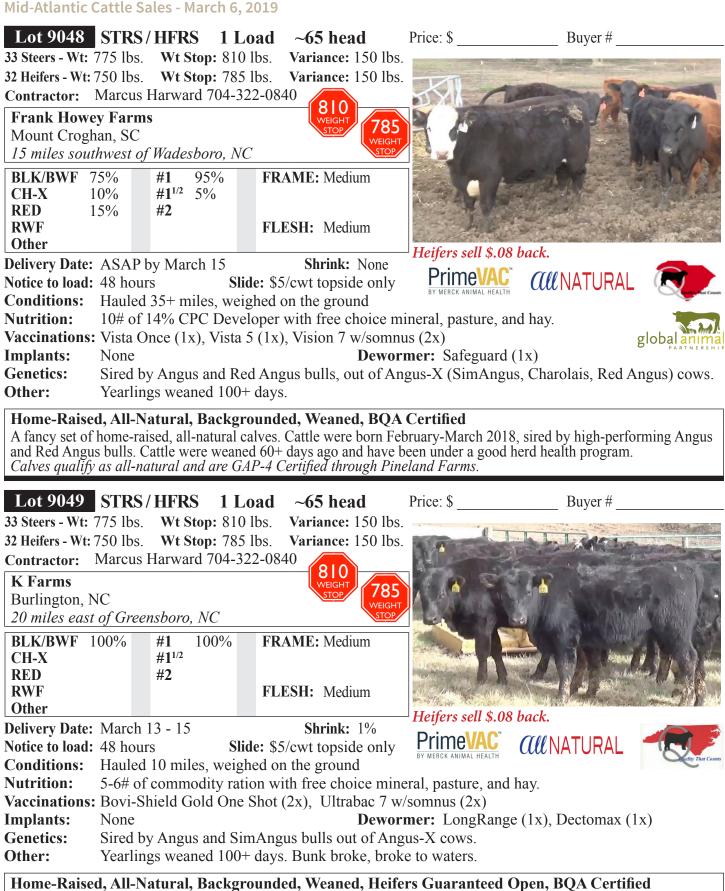
Another good set of reputational heifers selling as two loads from Donald Chriscoe. They have been weaned for 120+ days, are bunk broke, broke to Ritchie waters, and under a good health program. They were purchased from local producers, mainly using high-quality Angus bulls on Angus-X cows. Heifers have been palpated and are guaranteed open.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on Page -10- the base weight and any weight stops for each day late after the last stated delivery date.



A very good set of all-natural calves that are sired by Angus and SimAngus bulls. They have been double vaccinated and weaned for over 100 days. They are bunk broke, getting a little feed each day. These cattle qualify as all-natural but are not GAP certified. A very good load of steers and heifers ready to go to feed.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date.



Home-Raised, All-Natural, Backgrounded, Weaned, Heifers Guaranteed Open, BQA Certified A very good set of all-natural calves that are sired by Angus and SimAngus bulls. They have been double vaccinated and weaned for over 100 days. They were born February - April 2018. There are 110 head to sort a load out of. A good split load of calves that are ready to go to feed.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on Page -12- the base weight and any weight stops for each day late after the last stated delivery date.

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A fancy set of all-natural calves that are sired by Angus and SimAngus bulls. They have been double vaccinated and weaned for over 100 days. They are bunk broke, getting a little feed each day. A very good load of steers and heifers ready to go to feed. *These cattle qualify as all-natural and are GAP-4 Certified through Pineland Farms*.

Cattle that are picked up after the stated delivery dates will be subject to a 3# per day increase on the base weight and any weight stops for each day late after the last stated delivery date. Page -13-



MARCH 21 VALUE-ADDED BQA GRADED FEEDER CALF SALE All calves weaned 45+ days and double vaccinated!

Stanly County Livestock Market • Norwood, NC Sale time: 6:00 pm est.

Conference call available at sale time!

Value-Added BQA Weaned Sales

- Steers or heifer calves that are at least 400 lbs. No bulls are allowed.
- Steers must be properly castrated and healed.
- Calves must not have homs either be polled or properly dehorned and healed.
- Producer must be BQA Certified. <u>www.bqa.org/certification/online-certification</u>
- Producer must submit the "BQA Sale Health Verification Form" on or before sale day (provided through Stanly County Livestock Market or the local extension office).

Vaccinations

- Two doses of a Modified Live Respiratory vaccine including one with Pasteurella
- Two doses of a Clostridial/Blackleg vaccine (one with somnus)
- At least one round of parasite control with a recognized de-wormer

Other Conditions

- Calves must be weaned for at least 45+ days.
- · Heifers must be guaranteed open.
- Calves need to be tagged with a BQA sale ear tag (yellow tag) prior to sale day.

2019 Schedule

All regular sales will be the first Wednesday of the month starting at 9:30 am est. (8:30 am cst.) unless noted with an asterisk (*).

April 3 May 8* June 5 July 10* August 7 September 4 October 2 November 6 December 4

This sale will be broadcast live on the internet.





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