MID-ATLANTIC CATTLE SALES

A family owned and operated livestock video auction with 30+ years of livestock marketing experience.

JANUARY 16, 2024 TUESDAY AT 1:00 PM EST

WWW.MACSVIDEO.COM



Mid-Atlantic Cattle Sales, LLC 28978 Misenheimer Rd. Richfield, NC 28137 704-322-0840 • 704-322-9770 info@macsvideo.com



Video Sale INFORMATION

The cattle offered for sale are indicated on the following sale sheets and the online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.

SALE DATE & TIME:

Tuesday - January 16, 2024 1:00 pm est. | 12:00 pm cst.

CONTACT:

Marcus Harward	704-322-0840
Brooke Harward	704-322-9770

www.MACSvideo.com

View catalog, videos, and additional updates online.

www.vimeo.com/macsvideo

All videos of sale cattle are posted directly on our video page listed above and on DV Auction

*MACS Sale Terms and Conditions are listed in this catalog and online. All loads will sell under these terms and conditions.

Broadcasting Real-Time Auctions

Bidding Options

We want to offer you the best opportunities we can to participate in our sales each month. Below are three options for bidding on the sale.

1. CONFERENCE CALL

After 12:45 eastern on sale day, you can call the auction number to listen and bid on the sale. To bid during the sale, you will use your buyer number to bid on the lot. Contact Marcus or Brooke prior to the sale to receive a buyer's number. *Please keep background noise to a minimum as we will have multiple people on the line.* **To mute your phone, press *1. To un-mute, press *1 again.**

CALL-IN NUMBER: 1-866-906-9888 PASSCODE: 9461720

2. DV AUCTION - INTERNET VIEWING AND BIDDING

To view the sale or bid online, visit <u>www.DVAuction.com</u>. Find the "Mid-Atlantic Cattle Sales (Richfield, NC)" sale and click on "Details." From this page you can view the catalog, videos, or log in to watch the sale. If you have an account, log in and view the sale. If you do not, you must create an account under the "Create New Account" tab in the upper left hand corner of the screen. You will need to confirm this account through your e-mail. *It is best to do this at least a day before the sale.*

You DO NOT have to be approved just to watch the sale but you will still need to create an account with DVAuction. To register for a buyer's number, call Brooke at 704-322-9770 prior to the sale to be approved to bid online.

3. ABSENTEE BIDDING

For people who can not view or bid on the sale at sale time, we have can handle closed bids in house and assist you with absentee bidding. Contact Marcus at 704-322-0840 for more information.

"Give thanks to the Lord, for he is good; his love endures forever."

PSALM 118:1



LOT SUMMARY TUESDAY, JANUARY 16, 2024

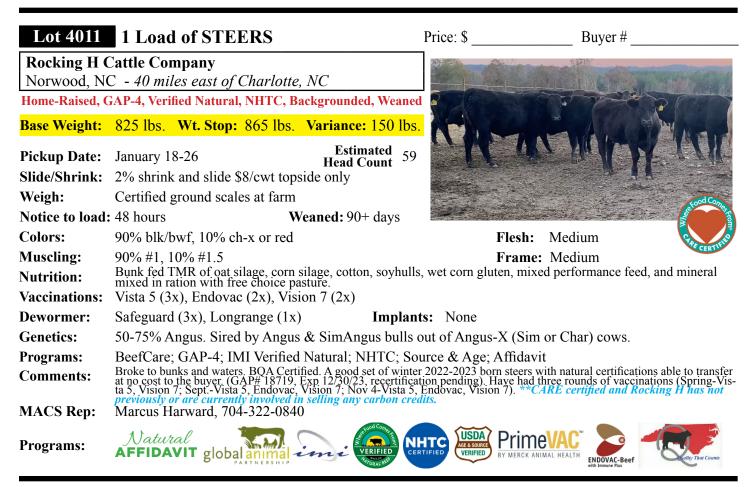
Video Sale Information					Pg 2		
Table of Contents / Lot Summary						Pg 3	
LOT NUMBER	LOAD NUMBER	TYPE	BASE WT.	PRODUCER	STATE	DELIVERY	PAGE NUMBER
Lot 4010	0.5 Load	Steers	720 lbs.	Fowken Farm *	SC	January	Pg 4
Lot 4011	1 Load	Steers	825 lbs.	Rocking H Cattle Co *GAP VNB NHTC CARE	NC	January	Pg 4
Lot 4012	1 Load	Steers	850 lbs.	Logan Cattle Company	NC	January	Pg 5
Lot 4013	2 Loads	Steers	860 lbs.	Donald Chriscoe Farm *	NC	January	Pg 5
Lot 4014	1 Load	Steers	865 lbs.	Talley Farms Inc *GAP	NC	January	Pg 6
Lot 4015	2 Loads	Steers	950 lbs.	Windell Talley *	NC	January	Pg 6
Lot 4016	2 Loads	Steers	950 lbs.	Windell Talley *	NC	January	Pg 7
Lot 4017	1 Load	Heifers	650 lbs.	Dixon Family Farm & Holt Farms	NC	January	Pg 7
Lot 4018	1 Load	Heifers	750 lbs.	Rocking H Cattle Co *GAP VNB NHTC CARE	NC	January	Pg 8
Lot 4019	1 Load	Heifers	750 lbs.	Talley Farms Inc *GAP	NC	January	Pg 8
Lot 4020	2 Loads	Heifers	820 lbs.	Donald Chriscoe Farm *	NC	January	Pg 9
Lot 4021	1 Load	Heifers	825 lbs.	Satterwhite Farms *GAP VNB NHTC	SC	January	Pg 9
Lot 4022	1 Load	Heifers	840 lbs.	Second Chance Farms *GAP VNB NHTC	NC	January	Pg 10
Lot 4023	1 Load	Steers Heifers	780 lbs. 730 lbs.	Porter Farms *GAP VNB NHTC	NC	January	Pg 10
Upcoming Sale Dates						Pg 11	
DVAuction Online Bidding					Pg 12		
MACS Sale Terms & Conditions Pg					Pg 13-14		

* = Affidavit Natural GAP = GAP Certified VNB = Verified Natural NHTC = Non-Hormone Treated CARE = BeefCARE Certified

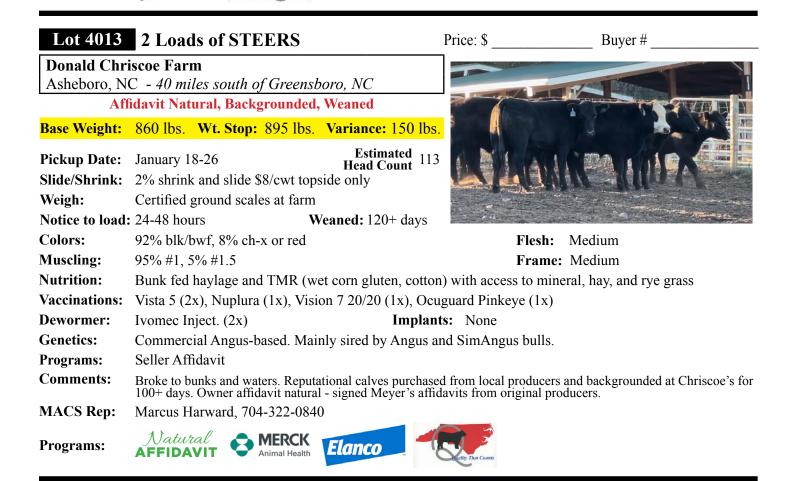
Lot 4010 0.5 Load of STEERS Price: \$ Buyer # Fowken Farm (Norris Fowler) Jonesville, SC - 20 miles southeast of Spartanburg, SC Home-Raised, Natural, Backgrounded, Weaned Base Weight: 720 lbs. Wt. Stop: 760 lbs. Variance: 200 lbs. Estimated 36 Pickup Date: January 22-26 Head Count Slide/Shrink: 2% shrink and slide \$10/cwt topside only Weigh: Hauled 10 miles, weighed on certified truck scales Notice to load: 48 hours Weaned: 120+ days **Colors:** 30 hd Hereford/RWF, 5 hd redneck/rwf, 1 hd blk/bwf Flesh: Medium **Muscling:** 100% #1 Frame: Medium Nutrition: 13% CPC feed with free choice mineral, pasture, and hay Vaccinations: CattleMaster (2x), Vision 7 w/spur (2x) (August 15 & Sept. 5) **Dewormer:** Safeguard (2x)Implants: None **Genetics:** Hereford-X. Out of Hereford cows and sired by Hereford or Red Angus bulls. **Programs:** Seller Affidavit Broke to bunks and waters. A very good set of home-raised, natural, Hereford-based steers. Calves are moderate, medium framed, all #1s. Seller will sign buyers natural affidavits as needed. There are 36 head at about 26,000# **Comments:** MACS Rep: Marcus Harward, 704-322-0840

Programs:





Lot 4012	1 Load of STEERS	Price: \$	Buyer #
	e Company C - 30 miles northeast of Raleigh, NC ackgrounded, Weaned, BQA Certified		
	850 lbs. Wt. Stop: 890 lbs. Variance: 100 lbs		
Pickup Date: Slide/Shrink: Weigh: Notice to load:	January 17-19Estimated Head Count572% shrink and slide \$8/cwt topside onlyCertified ground scales at farm	and the second s	
Colors:	53 hd blk/bwf, 4 hd ch-x	Fles	sh: Medium
Muscling:	95% #1, 5% #1.5		me: Medium
Nutrition:	Bunk fed 20-25# TMR (silage, DDGs, oats) with free c	hoice pasture, Sou	thern States high mag mineral, and hay.
Vaccinations:	Vira Shield 6 VL5 (2x), Vision 7 somnus w/spur (2z	()	
Dewormer:	Cydectin Pour-On (1x), Ivomec Inject. (1x) Implan	ts: Ralgro (1x)	
Genetics:	Commercial Angus-based.		
Programs:	No		
Comments:	Broke to bunks and waters. A fancy set of Northern-type put together and backgrounded here since October. Calve	calves purchased first are walked throu	rom 3 sale facilities in Virginia and NC, gh every day and are very docile. Repu-
MACS Rep:	tational cattle that will work anywhere. Marcus Harward, 704-322-0840		
Programs:	Elanco		



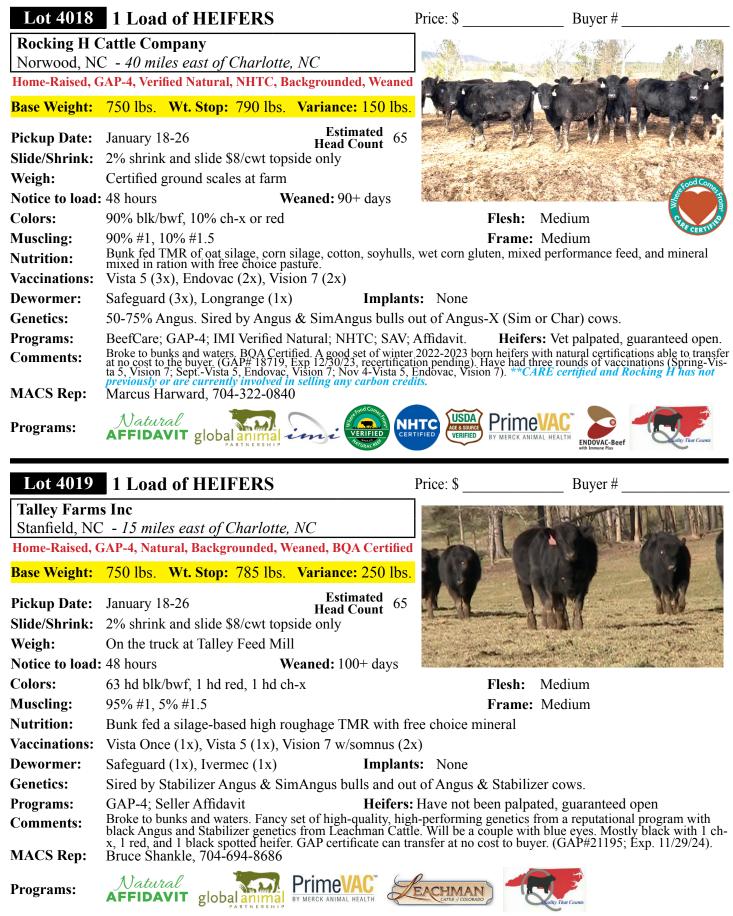


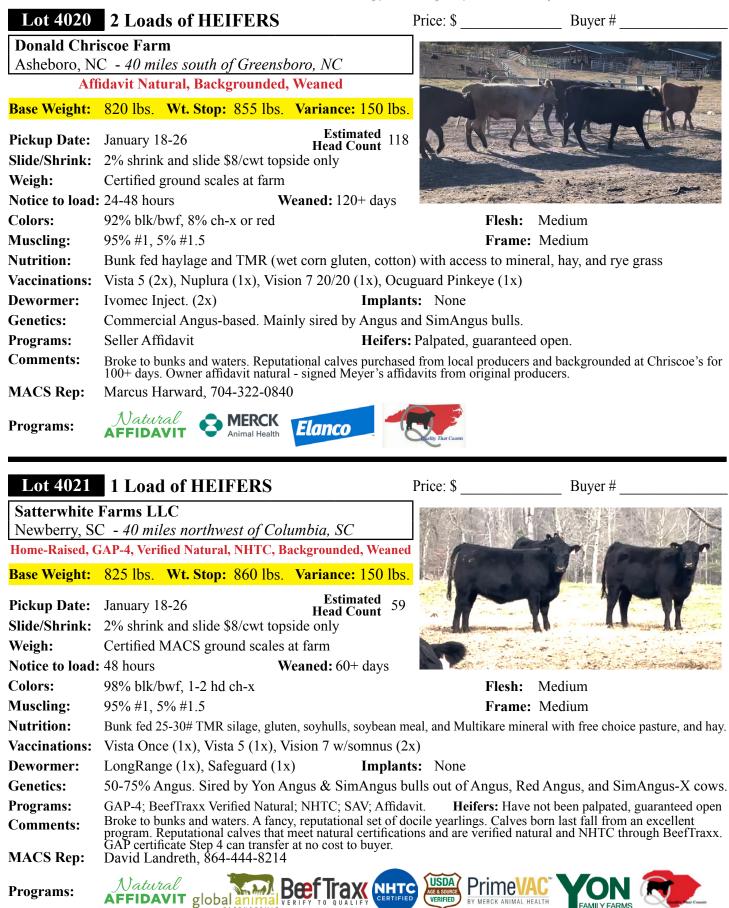
Mid-Atlantic Cattle Sales - Tuesday, January 16, 2024 - 1:00 pm est							
Lot 4016	2 Loads of STEERS	Price: \$	Buyer #				
,	ey C - 15 miles east of Charlotte, NC sed, Affidavit Natural, Backgrounded, Weaned						
Base Weight:	950 lbs. Wt. Stop: 1000 lbs. Variance: 175 l	bs.					
Pickup Date: Slide/Shrink: Weigh: Notice to load: Colors: Muscling:	January 17-23 2% shrink and slide \$6/cwt topside only On the truck at Talley Feed Mill 48 hours 98% blk/bwf, 2-3 hd red 95% #1, 5% #1.5	s and	Flesh: Medium Frame: Medium				
Nutrition:	Bunk fed TMR (corn silage, wheat midds, soyhul	/	vice mineral				
Vaccinations: Dewormer: Genetics: Programs:	vormer:Safeguard (1x), Ivermec (1x)Implants: Nonenetics:50%+ Angus. Sired by Leachman genetics (Angus & black Stabilizer) out of Angus & Stabilizer cowsgrams:Seller Affidavit						
Comments:	Broke to bunks and waters. BQA Certified. A very ood set of reputational steers. Qualify as all-natural and will sign affidavits. Will be a couple with a blue eye and a couple with scurs. *Can not load all 4 loads the same day.*						
MACS Rep:							
Programs:	Natural PrimeVAC BY MERCK ANIMAL HEALTH	Challey That County					
Lot 4017	1 Load of HEIFERS	Price: \$	Buyer #				
	y Farms & Holt Farms - 20 miles southeast of Greensboro, NC Backgrounded, Weaned						
Base Weight:	650 lbs. Wt. Stop: 685 lbs. Variance: 150 l	<mark>bs.</mark>					
Pickup Date: Slide/Shrink: Weigh: Notice to load:	2% shrink and slide \$12/cwt topside only Certified MACS ground scales at farm	75	A JULA				
Colors:	97% blk/bwf, 2 hd ch-x		Flesh: Medium				
Muscling:	90% #1, 10% #1.5		Frame: Medium				
Nutrition:	Bunk fed a little silage TMR with grain in bunks	with free choice	mineral, pasture, and hay.				
Vaccinations:	Bovi-Shield Gold One Shot (1x), Bovi-Shield Gold 5 (1x), Ultrabac 7 (2x), Pinkeye (1x)						
Dewormer:	Ivomec Inject. Implants: None						
Genetics:	Commercial Angus-based.						
Programs: Comments:	No Heife Broke to bunks and waters. Purchased and background morning of load out. 2-3 may have a spot in their eve.	ers: Have not bee led. From two nei Grass-flesh cattle	en palpated, guaranteed open ghboring farms and brought together the Heifers have not been palpated but seller				

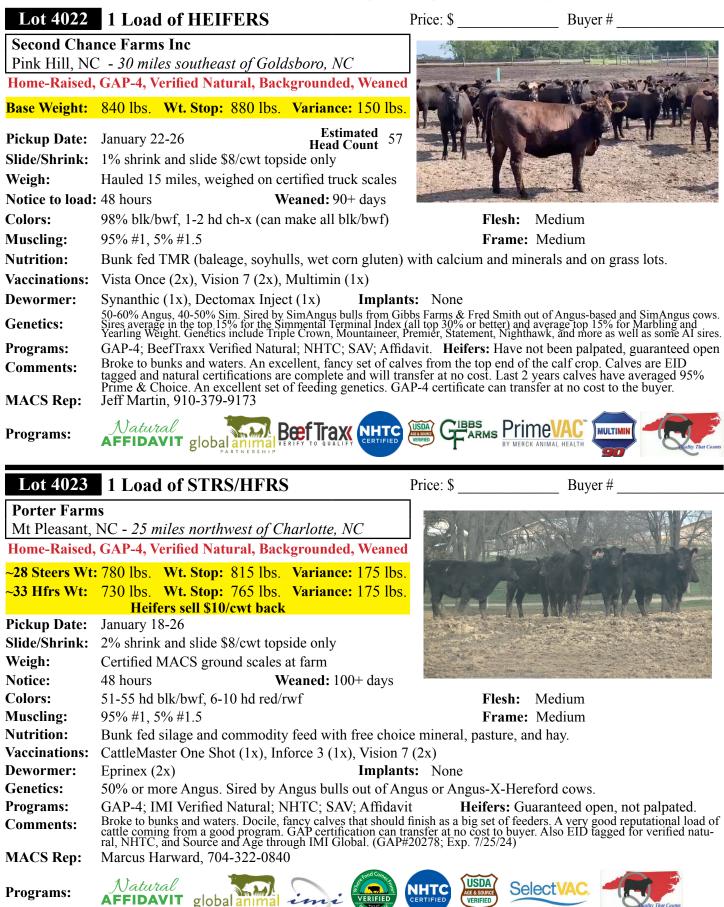
morning of load out. 2-3 may have a spot in their eye. Grass-flesh cattle. Heifers have not been palpated but seller will offer a guarantee if the buyer palpates them. Marcus Harward, 704-322-0840 **MACS Rep:**

Programs:









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UPCOMING SALES

February 6 February 20 March 5 March 19

A A A

April 2 April 16 May 7 May 21

AN A

Our motto - Working hard for you today and every day!



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Mid-Atlantic Cattle Sales, LLC 28978 Misenheimer Rd. Richfield, NC 28137 info@macsvideo.com • www.MACSvideo.com *Bonded through USDA Packers & Stockyards

SALE TERMS AND CONDITIONS - PAGE 1 OF 2 MID-ATLANTIC CATTLE SALES, LLC

1. Each bidder must be pre-registered and have a Buyer Number to participate in the auction. To register for the auction call 704-322-9770, 704-322-0840, or register through DV Auction. By participating in the auction, the Buyer expressly agrees to adhere to these Terms and Conditions and to the provisions set forth in the Livestock Purchase Agreement sent after the auction. All cattle being offered for sale are under standard Contracts for Sale. All cattle are purchased under standard Contracts for Purchase by the Buyers.

2. The cattle offered for sale are indicated on the sale sheets or online sale description as described to the MACS representatives by the owner. They are described by lot numbers, seller, location of the cattle, numbers of head, estimated weight, management practices, delivery date, conditions of sale and delivery, and verified programs. Representatives for each load are listed under each respective lot. Every effort has been made to assure the correctness of this information but all announcements from the auctioneer or official auction staff prior to or during the sale shall take precedence over printed matter herein.

3. Auction bids will be taken as voice bids by telephone and in person or online bids through DV Auction. Bids are asked with each lot of cattle and will be sold to the highest bidder on the basis of estimated weight. Seller reserves the right to "no sale" the load lot(s) of their cattle at the time the highest bid is made as long as the "no sale" announcement is made prior to the next lot being sold. Any departure from this procedure will be announced and all announcements made from the auctioneer or official auction staff will take precedence over printed matter herein.

4. The Auctioneer reserves the right to reject any and all bids. Auctioneer will settle all disputed bids. If a dispute arises between two or more bidders, the Auctioneer may immediately put the lot up for sale again and resell to the highest bidder. The decision of the Auctioneer shall be final and absolute.

5. One full load of stocker or feeder cattle will be contracted for approximately 48,000 lbs. and the respective head count at the base weight at the full truckload weight. No freight adjustment will be given if the average weight at delivery is under the base weight and the head count delivered is within 95% of the contracted head count. Mid-Atlantic Cattle Sales and its representatives will act as agents only in the sale of lots of cattle. As the marketing agency we cannot guarantee a minimum or maximum amount of shrink on any load. Any weight guarantees in regard to shrink must be given by Seller. Mid-Atlantic Cattle Sales cannot guarantee off truck weights.

6. Cattle that are picked up after the stated delivery dates will be subject to a 2# per head per day increase on the base weight and any weight stops for each day late after the last stated delivery date. Any deviation from this 2# per head per day will be posted in the catalog and announced on sale day.

7. Most loads have weight stops at 25-50 lbs. over the base weight. The individual weight stops are posted on each lot. If a weight stop is listed, cattle will slide after shrink up to the posted weight stop and be sold on a total net weight at the posted weight stop. Any pounds after shrink over the weight stop will not be billed to the buyer or paid to the seller unless other arrangements have been made in writing.

8. All cattle will be sold on a sliding scale as listed on each load. The "price slide" will go into effect when the average net weight of the live cattle is over the base weight the cattle are sold at. This will go into effect starting at 1 pound over the base weight.

Slide Example: The cattle were sold at a base weight of 700 lbs with a 5/cwt topside slide for 150/cwt and at delivery weighed 725 lbs after shrink. The cattle would slide 1.25 for a new price of 148.75 at 725 lbs.

[Slide (\$5/cwt) X Pounds Over (25) = \$1.25/cwt] Also can be shown as [\$5 / 100 x 25 = \$1.25]

9. On split loads the heifer price will be \$___/cwt (as stated in the lot information) back of the original price of the steers. The steers will be based at their purchase price and base weight and the heifers will be based at their purchase price and base weight. At delivery, slides and weight stops will be calculated separately on each group.

SALE TERMS AND CONDITIONS - PAGE 2 OF 2 MID-ATLANTIC CATTLE SALES, LLC

10. The Buyer is responsible for all arrangements and regulatory requirements with respect to the transportation of the livestock and the Buyer is responsible for sending trucks to adequately load the number of head and/or the total weight contracted in order to legally transport them to their final destination. Cattle sold will be sorted and delivered to the stated weigh point by the Seller and weighed on a certified scale. Buyer will receive the cattle at point of weighing under conditions as stated with respect to each lot. Buyer will take ownership of the cattle at the point of loading.

11. Health entry requirements for the state of entry are the responsibility of the Buyer. The Seller will furnish any health certificates required for the state of origin and Federal Law at the request of the buyer. If additional health certificates, documentation or tests are required for shipment to the Buyer's destination, it shall be at the Buyer's request and expense.

12. Any heifer that is sold as guaranteed open and is determined to be bred by the buyer will receive a \$200 per bred heifer refund given appropriate documentation is provided within 60 days of the cattle being delivered. Documentation must include lot information, heifer identification, and veterinarian documentation.

13. Payment by Buyer is due and payable in accordance with USDA P&S prompt pay policy upon delivery of the cattle and at such times as the value of the cattle is determined based on weight (subject to condition), price (subject to condition), and any other conditions stated at time of sale. Payment must be sent to Mid-Atlantic Cattle Sales within 1 day after the cattle are received by the Buyer. We request that all payments be sent by Wire Transfer, ACH, or overnight delivery of a check via FedEx or UPS. Payment sent via the U.S. Postal Service (1st Class or Priority Mail) are expected to be received within 7 business days of delivery. Any fees incurred for sending payment will be at the Buyer's expense.

14. Mid-Atlantic Cattle Sales does not warrant the harvest date on source and age verified cattle and cannot guarantee back verification on any program requiring signed affidavits or 3rd party verification. Mid-Atlantic Cattle Sales will make all efforts to ensure verifications are met, but it is the Buyer's responsibility to verify all claims of the Seller to fit specific programs prior to purchase.

15. There are no implied warranties of merchantability or fitness for a particular purpose on any livestock sold. Seller does not warrant that the livestock are free from any latent defect, condition, sickness, or disease. Seller does not assume responsibility for any loss after the livestock are delivered, which results from any latent defect, condition, sickness, or disease.



Marcus Harward: 704-322-0840 Brooke Harward: 704-322-9770

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